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# MDA NEWS

MAINE DENTAL ASSOCIATION

Winter 2022 | Volume 8 | Number 2

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## Foundation Awards Annual Scholarship to 17 From Maine

The Maine Dental Association Charitable Foundation has awarded \$3,500 each to 17 students who were selected to receive the 2021 Alva S. Appleby Scholarship.

Recipients of the 2021 Appleby Scholarship include 10 students at the University of New England College of Dental Medicine, three students at Dalhousie University, two students at Tufts University School of Dental Medicine, one student at New York University College of Dentistry, and one student at Harvard School of Dental Medicine.

To be considered for the annual scholarship, a student must be a

*(continued on page 6)*



## 2022 MDA Convention Sails Back to Bar Harbor

Be sure to save the date and plan on attending the Maine Dental Association's 2022 Convention, which will be held May 19-21 at the Harborside Hotel, Spa, and Marina in Bar Harbor.

Nestled on picturesque Frenchman's Bay, the Harborside Hotel, Spa & Marina is minutes from Acadia National Park

and other Mount Desert Island activities and sights, and is located steps from Bar Harbor's downtown.

The 2022 convention will offer outstanding speakers, along with many opportunities to network with your fellow

*(continued on page 5)*

### MDA MISSION STATEMENT:

To support members in achieving excellence in dentistry

### MDA VISION STATEMENT:

To be leaders in oral health in Maine



# From The Executive Director's Desk: A Look Back At 2021

By Kathy Ridley, MDA Interim Executive Director



As I look back at 2021, I didn't expect another full year of dealing with COVID as the headliner. I did not realize 2020 was going to be a trilogy.

Everyone has had their difficulties with this virus. It has affected us all in different ways. Trying to stay ahead of the virus has become a difficult challenge.

At the MDA, we continually monitor the new guidelines, along with vaccine and workforce issues.

Besides dealing with COVID issues, the MDA board and staff have been busy working on your behalf in 2021.

**Legislation** – MDA had a successful legislative session. Included in the biennial budget was a comprehensive adult dental benefit for MaineCare patients and a fee increase for dental services. Since 1989, there have been minor increases to a very limited number of dental fees. This budget includes a comprehensive dental benefit, including preventive services and dentures, and further includes funding to begin the long overdue work of implementing a more equitable payment process for MaineCare dental services. MDA members are currently working with the Shareholder Committee (MAC Subcommittee on Dentistry) to develop the new administrative rules, which will take effect on July 1, 2022.

The MDA, along with a host of other organizations, did a great deal of work on LD 996, *An Act to Improve Dental Health Access for Maine Children and Adults with Low Incomes*, which passed unanimously in committee. Gov. Mills chose several bipartisan initiatives to include in the budget, and LD 966 was one of those initiatives.

Of the 13 bills carried over by the Health Coverage, Insurance and Financial Services Committee, two were dental-related: LD 665 – *An Act to Promote Better Dental Care for Cancer*

*Survivors* and LD 1266 – *An Act to Improve the Value of Dental Insurance (MLR)*. The Committee on Government Relations is continuing to advocate for these two pieces of legislation in the upcoming 2022 legislative session.

A complete listing of legislation the MDA is following appears in the Legislative Updates section of the MDA website.

**Continuing dental education** – A new continuing dental education curriculum was introduced in 2021 where members have a chance to discuss treatment plans using the information learned from the lecture. This new curriculum has been highly successful, giving members a chance to discuss treatment plans using the information learned from the previous lecture.

The committee had hopes of gathering members in three to four regional locations, and this worked quite well the first time around. With COVID numbers increasing and the opportunity to involve more members, the MDA's CE Committee pivoted to an online-only treatment planning session for this month.

**Creating a stronger board and committees** – Under the guidance of the MDA President Dr. Keeling and the Board of Directors, a board orientation was presented by myself and the MDA's attorney in September. The board has been tackling lots of difficult issues, and it was decided the board would go through formal on-boarding training during the first meeting of the newly elected board.

In efforts to keep committees active and effective, meetings have been scheduled monthly and new members who are willing to serve have been added to the committees. If you are interested in joining any of the committees, please send me an e-mail. The MDA is always looking for members interested in serving their profession. The board also added a

communications task force in hopes of making it a standing committee. This task force was developed in hopes to raise our social media awareness.

**Workforce issues** – A task force was developed to investigate ways to help our members with the nationwide workforce shortage crisis. This task force hit the ground running and has been busy the last few months. Letters were sent out to all the high school counselors, creating awareness of dental auxiliary careers and to contact MDA if students were interested in pursuing such a career path.

The task force is investigating the development of radiology courses for dental staff, toolkit for office managers, and growing class size at established dental auxiliary programs across the state.

**Executive director search** – A task force was developed to find the next permanent executive director. The task force has been busy searching and interviewing candidates, and hoped to present their finalist to the Board at their January meeting.

**Policies** – A task force was developed to review bylaws and policies, and will give suggested updates and revisions at the annual membership meeting.

I wish you a healthy and successful 2022.

**Contact the MDA:**  
**Phone: 207-622-7900,**  
**Fax: 207-622-6210,**  
**Email:**  
**info@medental.org;**  
**or go to**  
**www.medental.org**

# News from the President's Corner

Heather Keeling, DDS



## Taking Time To Reflect

How is it possible that 2022 is already here and that we are approaching the two-year anniversary of the initial shutdown that tested the strength and resiliency of health care around the globe?

I sincerely hope that the holidays allowed for some R&R for you and your teams, and I hope that you have had the opportunity to reflect on 2021. While there will always be good times, there will also be challenging times.

In November, I had the opportunity to be the keynote speaker for the white coat ceremonies of the classes of 2024 and 2025 at the University of New England. As I was crafting my address, it brought me back to my four years in dental school and the values that were presented at various ceremonies throughout my education.

I feel that as we progress deeper into our careers and move further away from graduation, there is a risk of forgetting the many important lessons learned in dental school that were not clinical. It is easy to remember (not that we want to) endless nights in the library preparing for exams to stressing about performing clinical procedures the next day, that now we could probably do in our sleep.

Thinking back about the white coat ceremony brings back different memories. This was a time when you really didn't know anything about dentistry at all, but, when you put on that white coat for the first time, you made a commitment to this profession. We all took an oath to protect this profession for the purpose of protecting the care we provide for our patients. You unknowingly committed to making many sacrifices over the course of your career to better the lives of those around you, not just your patients.

Dentistry has evolved into a vital and irreplaceable part of overall health and wellness. Your respect and gratitude for those who have come before you and those who will come after you defines what it means to be a

Dentistry has evolved into a vital and irreplaceable part of overall health and wellness. Your respect and gratitude for those who have come before you and those who will come after you defines what it means to be a crucial part of the interprofessional health care team.

crucial part of the interprofessional health care team.

As I stood before the UNE students, I saw aspiring oral health advocates that were eager and excited to learn. I saw a wonderful group of dental students who have the dream of becoming health care professionals and to join our wonderful community.

Have you ever taken the opportunity to reflect on how you felt in dental school and how your thinking has changed over the years? I asked each of the students that day to hold on to their thoughts, dreams, values, and morals. As we continue to learn about dentistry and as we grow as individuals, those dreams may change, but our values and morals should stay constant. We must always be proud of our accomplishments, remembering to be humble. Would you make your dental school self proud?

While I am sure none of you want to go back to March of 2020 during the onset of the pandemic, this event highlights the importance of maintaining a strong dental community. We quickly banded together to help our community, share ideas and strategy of business management, provide resources for PPE, and share information related to financial assistance. The importance of working together has become even more apparent through this never-ending global pandemic.

One of my favorite quotes from the book *Never Eat Alone* is "Relationships are all there is. Everything in the universe only exists because it is in relationship to everything else. Nothing exists in isolation. We have to stop pretending we are individuals that can go it alone." Many of us are solo practitioners who have limited in-person continuing education and networking opportunities, which can lead to many in our profession feeling isolated. In the October newsletter, I talked about the importance of the dental team and compassion for our colleagues. We must continue to work together as a community to provide the best possible dental care there is. At the end of the day, we are ALL just trying to do our best.

# News from the First District Trustee's Corner

Rich Rosato, DMD



## Three Periods

Happy New Year! As your friend and first district trustee, I hope each of you had an opportunity to take some time off, relax, and spend time with your loved ones during the holidays. We now enter what we expect to be a busy winter, with Yankee Dental Congress, NEDLC, Lobby Day and state annual meetings rapidly approaching during the first half of the year. A great deal is on our plate while we continue to work during an uncertain pandemic. Here are just a few of the issues on which we are currently focusing:

**FIRST PERIOD:** As you know, the ADA was successful in articulating to the US House of Representatives our pragmatic platform on a Medicare dental benefit (which was proposed in the House version of the "Build Back Better" bill). In the end, the House passed the bill without any dental benefit proposal included. At the time of this writing, the Senate is working on its own version, but thanks again to the continued advocacy of dentists like you, senators are well aware of our proposal. It may take months for the Senate and House to reconcile their respective versions, but organized dentistry continues to make a positive impact on Capitol Hill.

While we are discussing Medicare, the ADA is actively engaging Senators on Medicaid. In early December, ADA sent a letter to Sen. Ben Cardin (D-Maryland), throwing our support behind his "Medicaid Dental Benefits Act of 2021" (S.3166). This important bill, which would require comprehensive dental Medicaid coverage in every state, speaks directly to the second portion of the ADA Mission Statement, advocating for the public oral health. With the number of Medicaid-enrolled and eligible patients increasing significantly during the pandemic, policymakers need to take critical steps to bolster our state safety net programs. Everyone, regardless of their financial status, needs to see a dentist regularly!

**SECOND PERIOD:** Vaccinations continue across the globe, although this important public health initiative has sadly

become politically charged in many circles. However, as oral health professionals, we must remain above such unnecessary and unproductive rhetoric.

As has been the case since vaccines were first made available a year ago, the ADA strongly encourages every dental professional to get vaccinated and boosted. We avoided in-office outbreaks thus far because we embraced the science and acted appropriately to protect ourselves, our co-workers, and our patients. We must also continue to educate both patients and our own staffs on getting vaccinated. Remember my saying: "Get it, give it, share it." Finally, we must remain committed to the protocols that science shows work to minimize the risk of exposure.

**THIRD PERIOD:** The new year, for a great many, brings change, promise and hope. In the case of the American Dental Association, this statement rings particularly true, as we bid farewell to one great leader of organized dentistry and welcome another.

New England's own Dr. Kathy O'Loughlin has come home, retiring after more than 12 years of amazing leadership. In the years in which I have worked with her, I have always considered Kathy an outstanding executive director. However, in the years since I served as NHDS president, as a chair of CEBJA and as trustee, I have come to appreciate her guidance, passion, organization, and friendship all the more. Please join me in celebrating Kathy's new chapter in life and the promise it holds for her and her family.

The "change, hope and promise" theme of the new year also applies appropriately to our new executive director. Dr. Ray Cohlmiya is no stranger to organized dentistry, and he has already made a positive impact among tripartite members, ADA staff and state executive directors alike. With an engaging, thoughtful, and pragmatic leader like Dr. Cohlmiya joining the ADA Board, we all certainly have cause to be excited about 2022 and beyond!

## MDA CE Series Continues in March With DeWood, Treatment Planning Session

The MDA's 2021-2022 CE Series continues on March 18 with the spring session.

The session's topic is occlusion. The six-hour course on March 18 will be "Diagnosis and Treatment of Wear and other

Occlusal Problems" and "Designing an Occlusion – Where Do I Start?" with Dr. Gary DeWood.

You can attend the course in person or virtually. A two-hour treatment planning session paired with the course will be

held on April 6 virtually.

CE Series Package Plans and individual registrations are available.

Go to [www.medentalce.org](http://www.medentalce.org) to find out more and to register!

## Convention

(From page 1)

dental professionals.

Dr. Leslie Fang and Dr. Leonard Hess will be offering day-long courses at the event.

Dr. Fang's presentation, on Friday, May 20, will be "When Dentistry Meets Medicine," and will cover advances in medicine that impact your day-to-day care of patients. Topics will include the COVID-19 pandemic, new drugs and medical devices in clinical use with specific dental implications, and new antibiotic protocols.

Dr. Fang has an international concierge practice in internal medicine and nephrology, teaches at Harvard Medical School, and is widely respected in the medical, dental, and academic communities. He is frequently a featured speaker at medical and dental conferences, and has authored many texts, teaching series, and reference manuals. In dentistry, his textbooks "Principles and Practice of Oral Medicine"

and "Oral Medicine Secrets" are widely known. He also co-authored the interactive DVD "Antibiotics in Dentistry." His publications "The Ultimate Cheat Sheets: A Practical Guide for the Dentist," were named Educational Product of the Year by Clinicians' Report every year from 2007 to 2015.

Dr. Hess will present "Treatment Planning for Functional Esthetics: A Protocol for Predictability and Profitability" on Saturday, May 21, where attendees will learn a protocol for complete diagnosis, treatment planning, provisional verification, and successful esthetic results.

Dr. Hess is co-clinical director at The Dawson Academy and practices full time in addition to teaching continuing education courses. He is a member of the editorial board for Inside Dentistry and has had more than 17 articles published in peer-reviewed journals. He has been teaching continuing education courses since 2005 on topics such as occlusion, smile design, treatment planning, preparation design, and

practice integration of complete dentistry. He's taught all-day continuing education courses at the American Academy of Cosmetic Dentistry national meeting, the Greater New York Dental Meeting, Pacific Dental Conference, Ontario Dental Association meeting, and the Yankee Dental Congress. He has also taught courses in Japan, Germany, Poland, China, and Canada.

Those who are part of the 2021-2022 MDA CE Package Plan will receive Dr. Fang's or Dr. Hess' course for free. One-day and two-day course registration will be available.

The annual Risk Management Seminar will be offered Thursday, May 19 at the Harborside. Exhibitors will be in attendance at the convention on May 20. The event will also feature a dental student/new member lunch and learn and an awards dinner, along with other networking opportunities.

Watch for convention and Risk Management Seminar registration forms to be coming soon, as well as the 2022 Annual Convention brochure.

# MaineCare Adult Benefit Takes Effect July 1

- MDA helping to develop more equitable payment process, new administrative rules



# Scholarship

(From page 1)

resident of the state of Maine (lived in Maine for purposes other than attending dental school), have completed their first year of dental school, and be currently enrolled in a dental school accredited by the American Dental Association.

The following students are the recipients of the 2021 Appleby Scholarship:

Shyanne Barnes is a member of the class of 2022 at the University of New England College of Dental Medicine. She graduated from Caribou High School and received her bachelor's degree from the University of Maine.

Alec Daigle is a member of the class of 2023 at the UNE College of Dental Medicine. He graduated from Maranacook Community High School and received his bachelor's degree from the University of Massachusetts Amherst.

James D'Amico is a member of the class of 2022 at Dalhousie University. He



## MAINE DENTAL ASSOCIATION CHARITABLE FOUNDATION

graduated from Brewer High School and received his bachelor's degree from the University of Maine.

Olivia Drew is a member of the class of 2022 at the New York University College of Dentistry. She graduated from York High School and received her bachelor's degree from Manhattanville College.

Andrew Elkinson is a member of the class of 2024 at Dalhousie University. He graduated from Thornton Academy and received his bachelor's degree from the University of New England.

Anna Fisher is a member of the class of 2023 at the UNE College of Dental Medicine. She graduated from Portland High School and received her bachelor's degree from Connecticut College.

Jenna Fongemie is a member of the class of 2022 at the Tufts University School of Dental Medicine. She graduated from St. Dominic Academy and received her bachelor's degree from Stonehill College.

Christopher Goding is a member of the class of 2023 at the UNE College of Dental Medicine. He graduated from Greely High School and received his bachelor's degree from Providence College.

Jonathan Lee is a member of the class of 2022 at the UNE College of Dental Medicine. He graduated from Madawaska High School and received his bachelor's degree from the University of Maine.

Elijah Leverett is a member of the class of 2022 at the UNE College of Dental Medicine. He graduated from Greely High School and received his bachelor's degree from the University of New England.

Benjamin Martin is a member of the

(continued on page 7)

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# Scholarship

(From page 6)

class of 2023 at the UNE College of Dental Medicine. He graduated from Sanford High School and received his bachelor's degree from the University of New England.

Patrick Randall is a member of the class of 2022 at the UNE College of Dental Medicine. He graduated from Thornton Academy and received his bachelor's degree from the University of New England.

Corey Riemersma is a member of the class of 2022 at Dalhousie University. He graduated from Orono High School and received his bachelor's degree from the University of Maine.

Alisha Starbird is a member of the class of 2023 at the UNE College of Dental Medicine. She graduated from Cheverus High School and received her bachelor's degree from the University of New England.

Gabriel Valley is a member of the class

of 2023 at the UNE College of Dental Medicine. He graduated from Brewer High School and received his bachelor's degree from the University of New England.

Luke Violette is a member of the class of 2022 at Harvard School of Dental Medicine. He graduated from Waterville Senior High School and received his bachelor's degree from the University of New Hampshire.

Cody Woods is a member of the class of 2022 at the Tufts University School of Dental Medicine. He graduated from Houlton High School and received his bachelor's degree from Bowdoin College.

In July 1995, the MDA received a sum of money from the estate of MDA Past President Alva S. Appleby, "in trust, for the purpose of establishing a scholarship or scholarships for students from the State of Maine to attend dental school." Since 1995, MDA members have made voluntary contributions to the fund, and the MDA has awarded annual scholarships since the 1997-98 academic year.

## Paying Your 2022 Membership Dues

Invoices for 2022 tripartite membership dues (ADA, MDA and local component society) have been mailed.

Thank you to those who have paid for 2022.

If you retired in 2021, or retired by January 1, 2022, and have not yet notified the Maine Dental Association, please do so as soon as possible. It is necessary for members to complete a required form to change your dues rate.

You can pay your dues online - just click on the "Pay Dues Now" button on the MDA website ([www.medental.org](http://www.medental.org)).

The Maine Dental Association thanks you for your continued support.



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- Equipment financing agreements



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# Maine Veterans' Dental Network To Continue Services In 2022

Gov. Janet Mills announced in December the Maine Veterans' Dental Network will resume its dental services in the New Year for Maine veterans who otherwise cannot afford them.

"My administration is committed to doing all we can to serve and honor our service members," said Gov. Mills.

Gov. Mills launched MVDN in 2021 in partnership with Northeast Delta Dental, participating dental clinics, and Federally Qualified Health Centers (FQHC). The network began providing services on May 15 with an initial grant of \$35,000 from Northeast Delta Dental. Northeast Delta Dental has now provided a \$100,000 grant to allow MVDN to continue its services.

Any veteran who is a Maine resident, is not 100 percent service-connected to the U.S. Department of Veterans Affairs (VA), doesn't have dental insurance, cannot afford to pay for dental care out of pocket, has a DD-214 showing an honorable or general under honorable conditions discharge, and/or deployed on active duty for at least 180 days with the Maine Army National Guard or Air Guard, or retired from the National Guard with 20 years of service meets the criteria to access the grant-funded program.

## WHO QUALIFIES FOR ASSISTANCE?

Veterans must meet the following criteria to access the grant-funded Maine Veterans' Dental Network:

- **MAINE RESIDENT**
- **IS NOT 100 PERCENT SERVICE-CONNECTED TO THE U.S. DEPARTMENT OF VETERANS AFFAIRS (VA)**
- **DOESN'T HAVE DENTAL INSURANCE**
- **CANNOT AFFORD TO PAY FOR DENTAL CARE OUT OF POCKET**
- **HAS A DD-214 SHOWING AN HONORABLE OR GENERAL UNDER HONORABLE CONDITIONS DISCHARGE, AND/OR DEPLOYED ON ACTIVE DUTY FOR AT LEAST 180 DAYS WITH THE MAINE ARMY NATIONAL GUARD OR AIR GUARD, OR RETIRED FROM THE NATIONAL GUARD WITH 20 YEARS OF SERVICE**

Veterans' Dental Network participating clinics and FQHCs include Community Dental; Lincoln County Dental; Kennebec Valley Family Dentistry; Waterville Community Dental; UNE Dental Clinic, the UMA Dental Clinic; Eastport Health Care; and Fish River Rural Health.

Veterans who would like to receive services must first connect with Sarah Sherman, director of strategic partnerships at the Maine Bureau of Veterans Services, at [sarah.sherman@maine.gov](mailto:sarah.sherman@maine.gov).

"One of my favorite veteran interactions

came early in the program when I informed a Vietnam Era veteran that he qualified for the program and his response was, 'Do you mean to tell me that I will be able to smile at my daughter's wedding in August?'" Sherman said.

"Having the capacity to respond with 'yes' made both his day and mine, and all the hard work over the past year extremely worthwhile."

For more information on the Maine Veterans' Dental Network, contact Sherman at (207) 430-5816 or email her.

## MDA Employment Assistance Database

To assist our member dentists with workforce issues, the Maine Dental Association is maintaining a database that will include hygienists, assistants, office managers, and staff candidate information that member offices can reference.

Those individuals looking for a position within a dental office and dental offices looking for staff members can go to [www.medental.org/mda-employment-assistance](http://www.medental.org/mda-employment-assistance) and fill out the appropriate forms to be included in the database. The MDA is hoping this member benefit will help to connect dental offices with potential employment candidates.

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Learn more about IDS at: <https://independent-ds.com>



# ADA Restarts Third Party Payer Concierge

## ADA NEWS

The ADA restarted its Third Party Payer Concierge service earlier this month after a year-long hiatus.

The service, which assists dentists with insurance questions and concerns with third party payers, is for member dentists only and can be accessed by calling 1-800-621-8099 or emailing [dentalbenefits@ada.org](mailto:dentalbenefits@ada.org).

The program will be evaluated after a five-year period, according to a resolution passed by the 2021 ADA House of Delegates.

“This service provides much-needed assistance for dentists with insurance-related questions and concerns that they cannot find elsewhere. Even though many dentists’ issues come down to contractual obligations, the ADA can provide education on the nuances of doing business with dental insurance companies and how to

empower themselves to make decisions that are best for their patients and their practices,” said Dr. Mark Johnston, chair of the ADA Council on Dental Benefit Programs’ Dental Benefit Information Subcommittee

“Coordination of benefits is a constant source of confusion for many dental offices, and the concierge will be able to help answer questions and address concerns regarding COB. Another common concern from dental offices involves claim denials. While the concierge may not be able to get a claim paid for you, it can provide assistance with the appeals process. Lastly, dentists have reported concerns with poorly written explanation of benefits statements, and the concierge can also help dentists with EOB language questions as well,” Dr. Johnston said.

For ready-to-use resources on dental insurance solutions for dentists, visit [ADA.org/dentalinsurance](http://ADA.org/dentalinsurance).



## Use Code ME22NE And Enter Drawing

The 2022 Yankee Dental Congress, which, for more than 45 years, has been the place for dental professionals to learn together, discover new products, and connect with colleagues, will be held January 27-29 at the Boston Convention And Exhibition Center.

Go to [www.yankeedental.com](http://www.yankeedental.com) and use the code **ME22NE** when you register, and you will be entered to win a lobster dinner for two, courtesy of the Maine Dental Association.



# Sealants Focus Of 2022's National Children's Dental Health Month

By **DAVID BURGER**  
ADA News

February is National Children's Dental Health Month, with the 2022 theme being "Sealants Make Sense."

The month is a national health observance that brings together thousands of dedicated professionals, health care providers, and educators to promote the benefits of good oral health to children, their caregivers, teachers, and many others.

Dr. Irene Hilton, chair of the ADA Council on Advocacy for Access and Prevention's advisory committee on dental sealants, said sealants are an equitable way to prevent caries.

"Sealants on permanent molars reduce the risk of caries by 80 percent," Dr. Hilton said.

"If your dentist recommends dental sealants, it is part of a comprehensive

caries management approach. I am excited that this year's National Children's Dental Health Month theme is about dental sealants, so more families are aware of this cavity-preventing treatment."

National Children's Dental Health Month resources, available at [www.ada.org/resources/community-initiatives/national-childrens-dental-health-month](http://www.ada.org/resources/community-initiatives/national-childrens-dental-health-month), include posters, flyers, and activity sheets.

National Children's Dental Health Month began as a one-day event in Cleveland, Ohio, on February 3, 1941.

The American Dental Association held the first national observance of Children's Dental Health Day on February 8, 1949. The single-day observance became a week-long event in 1955.

In 1981, the program was extended to a month-long observance known today



as National Children's Dental Health Month. Since 1941, the observance has grown from a two-city event into a nationwide program.

For more information, email [ncdhm@ada.org](mailto:ncdhm@ada.org).

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*My broken, decaying teeth are fixed and I can eat again.*

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-Gordon J. Christensen, DDS, MSD, PhD

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**We invite applications for full-time clinical track positions at the Assistant/Associate Professor rank in the following disciplines:**

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  - *Endodontics*
  - *Periodontics*
  - *Hygiene*

**If you are considering a career change, have sold or are about to sell your practice, or are looking for a rewarding way to give back to the profession, please consider UNE.**

**Visit us at <https://une.peopleadmin.com/> to browse our current career opportunities, find detailed benefit information, and to learn more about UNE and the College of Dental Medicine.**

**We are all in this together and collectively share the vision of shaping the future of dentistry through excellence in education while improving the health of Maine residents and those of northern New England.**

**Warm wishes,  
UNE College of Dental Medicine**

# Allied Dental Team Members - Join The Maine Dental Association!

The MDA welcomes hygienists, assistants, lab technicians, and dental office staff to join us at allied dental team members in 2022.

Among the benefits of becoming a MDA allied dental member:

- Quarterly lecture series – topics

specific to allied dental team members

- An e-newsletter specifically for allied dental team members
- Printed quarterly newsletter
- Continuing education course discounts
- Access to endorsed services and discounts

The annual fee to be an allied dental team member is \$50. The membership cycle ends each December 31.

For more information, go to [www.medental.org](http://www.medental.org) and click on Allied Dental Team Info, or call the MDA Office at (207) 622-7900.

## News and Notes

**HELLO**

**New Members**

**Dr. Anastasia Ascher**  
General Practice  
4 Bisbee St  
Lisbon, ME 04250  
O=207-353-8676

**Dr. Lea Beaulieu**  
General Practice  
3 Fundy Rd  
Falmouth, ME 04105  
O=207-781-2054

**Dr. Daniel Cahill**  
General Practice  
401 Peter Dana Point Rd  
Indian Twp, ME 04668  
O=207-796-2321

**Dr. Jennifer Caplin**  
Orthodontics and  
Dentofacial Orthopedics  
1 College St  
Portland, ME 04103  
O=207-221-4637

**Dr. Garrett Fillebrown**  
General Practice  
110 Canal St  
Lewiston, ME 04240  
O=207-784-2211

**Dr. Rachel Garoufalis**  
Endodontics  
82 Coyle St  
Portland, ME 04101  
O=207-772-7431

**Dr. Haylie Genoa**  
General Practice  
70 Main St  
Porter, ME 04068  
O=207-625-8126

**Dr. Benjamin Harwood**  
General Practice  
38 Main St  
Porter, ME 04068  
O=207-625-8551

**Dr. Whitney Jones**  
General Practice  
110 Broadway  
Bucksport, ME 04416  
O=207-902-1100

**Dr. Kathy O'Loughlin**  
18 Marshwood Cir  
Saco, ME 04072

**Dr. Kjetil Rossignol**  
General Practice  
14 Access Hwy Ste 4  
Caribou, ME 04736  
O=207-492-9521

**Dr. Robyn Rousseau**  
General Practice  
1750 Post Rd  
Wells, ME 04090  
O=207-502-7804

**Dr. Symeon Stefan**  
General Practice  
1048 Union St  
Bangor, ME 04401  
O=207-992-2152

### Roster Corrections

**Dr. Drew Barder**  
General Practice  
39 Baribeau Dr  
Brunswick, ME 04011  
O=207-729-4144

**Dr. Alan Rich, Jr.**  
General Practice  
163 Pleasant Ave Apt 2  
Portland, ME 04103  
O=207-771-2093

**COVID-19 Info Online**  
[www.medental.org/covid](http://www.medental.org/covid)

**Pay 2022 Dues Online**  
Go to [www.medental.org](http://www.medental.org)  
and click on Pay Dues Now

## Products/Services Endorsed By Both ADA and MDA

Waiting Room TV - ADA TV

Tours and Cruises -  
AHI Travel

Practice Financing -  
BMO Harris Bank

Patient Financing - CareCredit

Fitness - ClassPass

HIPAA Compliance -  
Compliance Group

Interpretation & Translation  
Services - CyraCom

Appliances -  
GE Appliances Store

Emergency Medical Kits -

**ADA**  
**Member**  
**Advantage**<sup>SM</sup>

✓RESEARCHED  
✓PROVEN  
✓ENDORSED

HealthFirst

Apparel for Staff -  
Lands' End Business

Student Loan Refinancing -  
Laurel Road

Computers & Technology -  
Lenovo

Luxury Vehicles -  
Mercedes-Benz

Office Supplies -  
Office Depot/OfficeMax

Payroll - OnPay

Secure Communication/  
Website & Marketing - PBHS

Temporary Staffing - Stynt

Shipping - UPS

ADA Credit Cards - US Bank

For more details about  
special discounts and offers  
for members, go to [www.adamemberadvantage.com](http://www.adamemberadvantage.com).

## Members Can Save On Events at Cross Arena

The Cross Insurance Arena in Portland offers discounted tickets to specified events to MDA members. **The discount code to use is GMDA.**

Upcoming discounted events:

**Harlem Globetrotters** -  
February 10 at 7 pm - SAVE UP TO 25% PER TICKET

**Trolls LIVE!** - May 14 and 15 at 10 am and 2 pm - SAVE UP TO \$7 PER TICKET

**Blue Man Group** - May 23 at 7:30 pm - SAVE UP TO \$7 PER TICKET

To order your tickets, go to [www.ticketmaster.com](http://www.ticketmaster.com) and enter code, or call (207) 775-3458.

Look for the 2022 Annual Convention brochure in the mail and online soon!

**Office DEPOT OfficeMax**

Huge Savings  
on Office  
Supplies

Up to  
**75%**  
off

ADA Member Advantage has exclusively endorsed Office Depot to provide discounts on the office supplies you need to successfully run your practice.

- ✓ Thousands of products discounted off the [officedepot.com](http://officedepot.com) regular prices!
- ✓ Order online and pick up in 1 hour!
- ✓ Free delivery on qualifying orders!

Endorsed by  
**ADA**  
Member Advantage<sup>SM</sup>  
✓RESEARCHED ✓PROVEN ✓ENDORSED

Start saving today at  
[ada.org/officedepot](http://ada.org/officedepot)



**EASILY ACCESS PHONE & VIDEO INTERPRETERS**

Communicate with your non-English-speaking patients in seconds. CyraCom supports hundreds of languages, including more than 25 languages over video.

Visit [www.cyracom.com/ada](http://www.cyracom.com/ada) to access exclusively discounted prices for ADA Members.



**CERTIFIED INTERPRETERS**

Interpreters in CyraCom's large-scale US contract centers complete a 120-hour certification course, learning medical terminology, anatomy & physiology, and other topics essential for healthcare interpreting.



**COMPLIANT WITH SECTION 1557 OF THE ACA**

Access interpreters through phones, laptops, or through CyraCom's Interpretation App.



**READY TO GET STARTED?**

- Experience Nearly 70% Savings
- Exclusively discounted prices for ADA Members
- No minimums or startup fees
- Usage billed monthly on a per-minute basis




**CYRACOM**  
Language Solutions

**ADA**  
Member Advantage<sup>SM</sup>

# Maine Dental Association Preferred Business Partners

## Androscoggin Bank



Our officers provide sound advice and the expertise that will help you position your practice for the next chapter of your journey. We've been helping Mainers craft unique stories for nearly 150 years.

Go to [www.androscogginbank.com](http://www.androscogginbank.com)  
Or contact: Rob Westhoven -  
[rwesthoven@androscogginbank.com](mailto:rwesthoven@androscogginbank.com)/  
(207) 376-3638

## Bangor Payroll



Bangor Payroll, a division of Bangor Savings Bank, is one of New England's largest payroll and HR service providers. For more than 20 years, it has been providing simplification and streamlining. For more information, go to [www.bangor.com/payroll](http://www.bangor.com/payroll), or contact Nick Dyer at (207) 332-8466 or [nicholas.dyer@bangor.com](mailto:nicholas.dyer@bangor.com).

## Berry Talbot Royer



At Berry Talbot Royer, we are more than just your accountant, we are your trusted advisor. Let us be your ONE-stop shop, or help you in a specific area – you tell us! Taxes, consulting, business transitions, and much more.  
6 Fundy Road, Suite 100, Falmouth, ME 04105 - [www.btr-cpa.com](http://www.btr-cpa.com)  
Phone: (207) 781-3445  
Email: [info@btr-cpa.com](mailto:info@btr-cpa.com)

## Best Card



Endorsed by the MDA and ADA. Dental practices save an average of \$2,768/24% annually in fees over prior processors. Fax or email a credit-card processing to [CompareRates@BestCardTeam.com](mailto:CompareRates@BestCardTeam.com) or 866-717-7247 for a no-obligation savings analysis. Call 877-739-3952 for more information.

## Cross Insurance



Cross Insurance has grown to become New England's 2nd largest independent insurance broker and the nation's 26th largest broker of US business. Contact Cross Insurance at 2331 Congress St, Portland, ME 04102. Tel: (800) 286-5352, or visit [www.crossinsurance.com](http://www.crossinsurance.com).

## Doctors Disability Specialists



We help dentists and dental students understand and navigate the world of disability insurance. Whether it's your "starter policy" or an overhead expense policy, we can help. We are friendly, local, efficient, and knowledgeable.

Contact:  
James Kachmar (207) 671-2216;  
[james.kachmar@ddsteam.net](mailto:james.kachmar@ddsteam.net)  
Tyler DeStefano (978) 907-6002;  
[tyler.destefano@ddsteam.net](mailto:tyler.destefano@ddsteam.net)

## D.P. Porter Contractors



D.P. Porter Contractors Inc. team members form collaborative relationships with owners, developers, design teams, subcontractors, and others to assist in delivering the most desirable, economical solutions to the construction goal. Email [Jason@dpporter.com](mailto:Jason@dpporter.com) or go to [www.dpporter.com](http://www.dpporter.com).

## Harbor Digital



Computers \*Servers\* VoIP Telephone Systems\* Networking\* Managed IT Support Services Harbor Digital is based out of Brunswick and Rockport, Maine. (207) 236-9097;  
[www.harbordigitalsystems.com](http://www.harbordigitalsystems.com);  
[support@harbordigitalsystems.com](mailto:support@harbordigitalsystems.com)

## Independent Dental Solutions



Independent Dental Solutions ([independent-ds.com](http://independent-ds.com)) is a free group purchasing organization that offers independent dentists savings on supplies and equipment purchases through direct manufacturer partnerships. On average, IDS members save 23% on their dental supplies compared to the previous year's spend. IDS also offers a free cost comparison.

## The Malloy Firm



THE MALLOY FIRM  
Attorney. Advisor. Advocate.

The Malloy Firm has helped dentists statewide with mergers and acquisitions, and other matters like associate contracts, non-compete agreements, loan and real estate transactions, and employee relations and compliance. We also provide estate planning and wealth preservation services. Call (207) 333-6700;  
[www.malloymaine.com](http://www.malloymaine.com)

## Optimum Construction Co.



Optimum is the most relationally focused commercial construction company in Maine. Services include office trims/interior fit-ups; re-purposing, retrofits; new development; pre-construction services management; and project management. Contact: [Kendrick@optimumbuilds.com](mailto:Kendrick@optimumbuilds.com); (207) 712-7195; or read the full story at [optimumbuilds.com](http://optimumbuilds.com).

## Patterson Dental



As one of North America's largest providers of dental products and solutions, Patterson offers more than 100,000 products and a wide range of equipment, software, technology solutions and services. 202 Gannett Drive - So. Portland, ME - 1-800-639-1801 - [pattersondental.com](http://pattersondental.com)



# Maine Dental Association Preferred Business Partners

## People's United Bank



People's United Bank, N.A. is premier, community-based bank in the Northeast and a subsidiary of People's United Financial, Inc. People's United Advisors, Inc., is a registered investment adviser. **Contact David Carter at david.carter@peoples.com or (207) 828-3010.**

## ProSites



ProSites, Inc. is the technology leader in website design and digital marketing for dental professionals. In addition to content for patients, their sites also include features that help streamline patient communications and increase appointment requests. **For more, and to request a free demo, visit [www.prosites.com/MaineDental/](http://www.prosites.com/MaineDental/) or call (888) 932-3644.**

## RCPM Resources



RCPM provides a full range of regulatory compliance services for dental offices, including equipment recycling, reuse and waste disposal; office startup and decommissioning; required training and audits; safety plans; and records destruction. **Contact Kevin McManus at [kmcmanus@rcpm.illc](mailto:kmcmanus@rcpm.illc) or 781-254-5727.**

## Solmetex



Solmetex is proud to offer the "Total Solution" for all dental practice amalgam waste disposal needs, featuring their Hg5 Series, complemented by their products for environmentally friendly recycling and sharps disposal. **Customer Care: 800-216-5505; Fax: 508-393-1795; Email: [sales@solmetex.com](mailto:sales@solmetex.com)**

## TD Bank



America's Most Convenient Bank®

TD Bank, America's Most Convenient Bank®, is one of the 10 largest banks in the U.S. **Go to [www.tdbank.com/healthcare](http://www.tdbank.com/healthcare). Contact: Andrew R. Ramsdell Healthcare Practice Finance Specialist 603-540-7028 Andrew.Ramsdell@TD.com**

## The Thomas Agency



Since 1927, The Thomas Agency has provided third-party debt collection services to creditors in Maine to assist them to recover accounts receivable. The Thomas Agency offers discounted rates to all MDA members for its services. **Go to [www.thethomasagencyinc.com](http://www.thethomasagencyinc.com) or contact Jon King at [jkking@thethomasagencyinc.com](mailto:jkking@thethomasagencyinc.com) or (207) 772-4659.**

## UBS Financial Services



Rich DeMarco, a financial services professional since 1998, provides high net-worth clients with premium advice and service, while helping them achieve their long-term financial goals. Talk to him about how he can leverage his experience and draw on the global resources of UBS. **Contact him at 603-422-8190 or richard.demarco@ubs.com.**

**Phone: 207-622-7900,  
Fax: 207-622-6210,  
[info@medental.org](mailto:info@medental.org)**

**The MDA office will be closed:**  
• **February 21**  
**(Presidents Day)**

## USI Insurance Services/PPP



USI Insurance Services is the agent who brings the Professional Protector Plan for Dentists to the MDA, and provides insurance in the form of professional liability (malpractice), general liability, property, employment liability, cyber liability, plus many other coverages. MDA members receive a 5% discount on their professional liability insurance. Dentists purchasing practices for the first time, new graduates, and dentists who work part time receive special discounts.

### Contact:

**Gina Beaulieu - [gina.beaulieu@usi.com](mailto:gina.beaulieu@usi.com)**

**Learn more  
by going to the  
Preferred Business Partners  
page at [www.medental.org](http://www.medental.org)**

## Upcoming MDA CE Courses

### March 18

*Diagnosis and Treatment of Wear and other Occlusal Problems and Designing an Occlusion - Where Do I Start?*

(6 credit hours)

Dr. Gary DeWood

[Maple Hill Farm Inn/Virtual w/treatment planning session]

### May 20

*When Dentistry Meets Medicine*

(6 credit hours)

Dr. Leslie Fang

[MDA CONVENTION 2022]

### May 21, 2020

*Treatment Planning for Functional Esthetics: A Protocol for Predictability and Profitability*

(6 credit hours)

Dr. Leonard Hess

[MDA CONVENTION 2022]

# Classifieds

## FQHC DENTAL DIRECTOR

Dental Director – Penobscot Community Health Care in Bangor, Maine – Lead a well-established, large FQHC dental team, +/- 60 superbly trained dental professionals and support staff. 43 operatories, digital x-ray, CBCT, Cerac, intraoral cameras, paperless dental record. Dental residency program on-site and emerging dental therapy service. Dynamic, integrated professional environment! Email Jamie Lynn Grant at [recruitment@pchc.com](mailto:recruitment@pchc.com).

## FQHC WALK-IN-CARE DENTIST

Walk-in-Care Dentist – Penobscot Community Health Care in Bangor, Maine – Full-time general dentist opportunity in large FQHC's dental walk-in-care service – planned for 4 days per week 7:30 – 5 p.m. Work side-by-side with specialists in oral surgery, orthodontics, periodontics, and endodontics. Experience in dental practice strongly preferred, but new graduates are welcome! Email Jamie Lynn Grant at [recruitment@pchc.com](mailto:recruitment@pchc.com)

## DOWN EAST GENERAL PRACTICE FOR SALE

Long-standing general dental practice in the Down East region of Maine. The northeast coast of the state offers up coastline beauty and inland wonders. The current doctor has practiced in the community for over four decades and is interested in transitioning to retirement. A staple in the community, the practice sees very little competition and is 100% FFS. The practice is located in a free-standing building and the real estate is also for sale. Currently equipped with seven operatories, there is an opportunity for expansion into the adjacent space. Collections of \$2.2 million & EBITDA \$500,000. Contact PTS to learn more: [sam@professionaltransition.com](mailto:sam@professionaltransition.com) or call 719.694.8320. We look forward to speaking with you!

## FULL-TIME DENTAL ASSOCIATE

FT Dental Associate: comprehensive and quality family cosmetic and implant dentistry in Southern Maine. Emphasis on spending time developing relationships with patients. Dr. Janvier loves to mentor. Ideal candidate will have willingness to learn in order to maintain consistency of care. Long-term commitment preferred for this win-win scenario. Resumes: [info@JanvierDMD.com](mailto:info@JanvierDMD.com).

## DENTIST SEEKING PART-TIME POSITION

Pediatric Dentist with thirty+ years experience in private practice, FQHC, and operating room, who loves kids of all ages, especially those with "special needs," is seeking a part-time position (one day per week +/-). Please call "Dr. Linda" at (207) 966-2676. Thank you!

## DENTIST CAN PROVIDE TEMPORARY HELP

Need temporary help for vacation or medical leave? We have a Maine licensed dentist for your needs. Call (772) 913-3552 to ensure your practice is maintained while you are away. We can also cover for those peak times in your office.

## TURNKEY GENERAL PRACTICE

Turnkey general dentistry practice in Bangor focused on preventative maintenance and restorative services, using state-of-the-art equipment in a family-focused setting. Tenured staff includes one dentist, two part-time hygienists, one EFDA, and two front end staff. This leased, 1,755 sq. ft is clean, bright, and modern, with three fully equipped operatories with the potential for a fourth. Growth opportunities are limitless for someone looking to grow services, including periodontal, orthodontic, Invisalign, pediatric dentistry, and prosthodontics. Contact [jenn@trinitybusinessconsultants.com](mailto:jenn@trinitybusinessconsultants.com) or (207) 949-4688.

## SEEKING PRACTICES TO BUY/MANAGE

Tired of going it alone or ready to retire? With our model, you can sell a portion of your practice, yet continue practicing until you retire. You'll diversify your assets but still receive profit distributions. We'll manage the administration so you can practice great dentistry. We also do standard transitions, if you just want to retire. Seeking practices with 4+ operatories. Email [transitions@bedidentalgroup.com](mailto:transitions@bedidentalgroup.com) or call Rod Watkins at (603) 562-6138.

## TURNKEY HOME OFFICE

Turnkey home office – Bangor, ME. Please call (207) 947-8686 and leave message.

## FULL-TIME ASSOCIATE

Comprehensive, private practice general dentistry office located in Fryeburg, Maine is searching for a full-time, service-minded associate to help accommodate the growing patient base and busy schedule in our practice. Possible future ownership opportunities, if desired.

Ideal individual would have 3+ years of professional experience and be willing to work 4 days per week. Primary work will deal with general operative procedures to start and will grow based on skill set. Daily rate plus bonus or percentage-pay methodologies will be available. No brokers. Great opportunity for the right fit. This is not a corporate office. If interested, please contact Dr. Michael Harper at (207) 256-4808 for additional information.

## VOLUNTEERS NEEDED

Oasis Free Clinics are seeking volunteer providers for our dental program in Brunswick. Help us make a difference by giving of your time at our brand new clinic with two new operatories, digital x-rays and electronic records. We provide free adult dental care to prescreened patients and our staff dental assistant will help make your experience be a positive one. We will help retired dentists with licensing and insurance. To learn more, visit us at [www.oasisfreeclinics.org](http://www.oasisfreeclinics.org) or contact Dr. Rick Elsaesser at [rselsaesser@gmail.com](mailto:rselsaesser@gmail.com).

## FQHC DENTIST

Harrington Family Health Center is seeking a general dentist for our dental department. This is an opportunity to join an established FQHC dental practice.

The variety of care we provide and the fast paced environment is exciting and makes sure your day is never mundane.

Those interested should contact Belinda Fletcher at [belinda.fletcher@hfhcme.org](mailto:belinda.fletcher@hfhcme.org) or (207) 483-6512, ext. 402.

## SEEKING GENERAL DENTIST

Seeking an experienced general dentist to join our growing team! We are a small regional group of practices in Greater Portland area (not corporate or DSO) dedicated to exceptional patient-centered, comprehensive care with cutting edge technology (digital workflows, CBCT, cad-cam etc.). Patient experience and quality care are the cornerstone of our philosophy and a warm personality a must.

Earning potential is very competitive and lots of dentistry available. Guaranteed base and student loan repayment options available. Surgical and endo comfort a plus, with ideally more than 2 years experience, both f/t and p/t considered.

Email at [mainedentaljobs@gmail.com](mailto:mainedentaljobs@gmail.com).

## ASSOCIATE DENTIST WANTED

Associate dentist wanted to help with a growing dental practice in Mid-Coast Maine. Must have minimum of one year experience or completed an accredited GPR program. If you enjoy the outdoors and working in a fun, relaxed environment, this may be your opportunity. Please send resume to [info@penobscotbaydentistry.com](mailto:info@penobscotbaydentistry.com).

## ASSOCIATE DENTIST 3 DAYS A WEEK

Dr Peter C. LeBourdais and Dr. Ivan Soberanes are looking for a general dentist to work Mondays, Wednesdays, and Fridays in our busy family practice. Please submit cover letter and resume to [officemanager@bdha.me](mailto:officemanager@bdha.me).

## Has Your Contact Information Changed?

Let the MDA Office know! You can contact us by mail at PO Box 215, Manchester, ME, 04351; by phone at (207) 622-7900; by fax at (207) 622-6210; or by email at [info@medental.org](mailto:info@medental.org).

*You can also find classified ads at [www.medental.org](http://www.medental.org)*

# Membership Change Approved; Congratulations to New Life Members

At a special meeting in November, members voted to align the MDA's life membership category with a recent ADA bylaws change, and removed the age requirement from MDA's life membership category.

There is now no requirement that a member be 65 years old to attain life membership - they just need to have 30 consecutive years' membership in the ADA or 40 total years.

Active life members pay full dues to the ADA and MDA, and component society dues are waived. Retired life members pay no dues.

Congratulations to the following members on attaining life membership in 2021 as a result of this change. We truly appreciate your support of organized dentistry over the years.

New life members received a life member pin and letter:

Dr. Steven Andreasen, Dr. John Andrews, Dr. Pamela Anzelc, Dr. Cynthia Battel, Dr. Jay Beauchemin, Dr. John Beaudoin, Dr. Rob Berube, Dr. Gregory Blackstone, Dr. Lawrence Bossong, Dr. Jeffrey Brackett, Dr. Mark Britten, Dr. Robert L. Brookings, Dr. Michael Bufo, Dr. Mark Buttarazzi, Dr. Peter Carignan, Dr. Donald Cassidy, Dr. Alan Chebuske, Dr. Christopher Cifizzari, Dr. John Clark, Dr. Thomas Corwin, Dr. Richard Crawford, Dr. Gary Creisher, Dr. James Creznic, Dr. Randall Cutri, Dr. Glen Davis, Dr. Norma Desjardins, Dr. Stephen Desrosiers, Dr. Jeffrey Doss, Dr. Joel Doyon, Dr. Peter Garramore, Dr. Emily Gazitua, Dr. Michael Goldberg, Dr. Mark Grubb, Dr. Louis Hardy, Dr. James Helmkamp, Dr. Brian Hoops, Dr. Alex Hutcheon, Dr. Charles Iselborn, Dr. Jan

Kippax, Dr. Jeffrey Kyes, Dr. Edward Laga, Dr. Lawrence Levy, Dr. Durwin Libby, Dr. Michael Martin, Dr. Michelle Mazur-Kary, Dr. David McMillan, Dr. Michelle Morrow, Dr. David Moyer, Dr. Frank Musciano, Dr. Kenneth Myers, Dr. Elias Nawfel, Dr. Nicholas Nawfel, Dr. Curtis Obery, Dr. Barbara Oesterlin, Dr. James Ortengren, Dr. Stephen Palmer, Dr. Robert Patenaude, Dr. Leighton Philbrick, Dr. Bruce Podhouser, Dr. Sadhana Prasad, Dr. Daniel Ravin, Dr. Laura Reidy, Dr. Paul Remmes, Dr. Bruce Ross, Dr. Keith Russell, Dr. Barry Saltz, Dr. Colette Sirois, Dr. John Skvorak Jr., Dr. Jeffrey Sloan, Dr. Greg Solomon, Dr. Michele Spekhardt, Dr. Thomas Stegemann, Dr. Randy Thivierge, Dr. Dean Tourigny, Dr. Kim Turner, Dr. David Vaughan, Dr. Cheryl Vermette, Dr. James Weigand, Dr. David Wicks, and Dr. Karl Woods.

## Classifieds

### FULL-TIME/PART-TIME RDH POSITIONS

We are looking for an energetic, positive RDH to join our work family. Full-time position with benefits and part-time position available. Our privately owned practice is conveniently located off of Route 236 and easily accessible from surrounding areas.

We offer a competitive salary with paid time off, in addition to a portfolio of benefits for our employees! Dentrix experience a plus.

Please forward resume to [officemanager@kingstonfamilydental.com](mailto:officemanager@kingstonfamilydental.com).

### SEEKING RDH AT PRACTICE

Come join our wonderful team! We are seeking an upbeat, energetic RDH with great people and clinical skills for our periodontal practice. We offer competitive pay and benefits. Previous dental experience would be helpful, but a great attitude and a strong work ethic are our first priorities.

Requires current licensure, including nitrous oxide and local anesthesia, and current CPR. Experience with Eaglesoft preferred. Please email your resume to [info@neperio.us](mailto:info@neperio.us).

### HYGIENIST POSITIONS AVAILABLE

Registered dental hygienists: Admit it! It's time to move to the country to do state-of-the-art dentistry in an oceanside community. Top pay. Beautiful office. Advanced techniques. Full and part-time positions. Come soar with eagles on the coast of Maine. [www.machiasdental.com](http://www.machiasdental.com)

### SEEKING FULL-TIME HYGIENISTS

Penobscot Bay Dentistry is seeking two full-time hygienists to join our team in beautiful mid-coast Maine! We have an established, well-maintained facility with modern technology. Our goal is to provide excellent dental care in a relaxed atmosphere. We are looking for people who will be dedicated to our patients, have high energy and a positive attitude.

Candidates must possess a Maine state license, CPR certification, and a license to administer local anesthetic and nitrous oxide. Knowledge of Dentrix and Dexis is a plus. We offer competitive wages, medical insurance allowance, 401k, paid vacation, sick time, dental care, continuing education, and uniform allowance. Offering a bonus after six months of employment. New hygiene graduates are encouraged to apply! Please send resume to [info@penobscotbaydentistry.com](mailto:info@penobscotbaydentistry.com).

### REGISTERED DENTAL HYGIENIST

We believe in a work/life balance and our team of dental professionals is looking to find a new team member! Our Yarmouth practice wants to hire another hygienist who possesses excellent clinical skills and wants to develop caring, long-term relationships with our patients. The ideal candidate would be someone who is able to recognize, explain and educate patients about their oral health, along with any other noted treatment, working with our doctor to continue to provide an outstanding level of comprehensive dental care to all patients.

This is a full-time, Monday-Thursday position with benefits, including medical, dental, vision, life, and disability Insurance, 401k, paid time off, paid holidays.

New graduates are encouraged to apply! Send resume to [carrie@beautifulsmile.com](mailto:carrie@beautifulsmile.com).

**Did you know MDA members receive first 50 words of a classified ad for free?**

The MDA News of the Maine Dental Association is published quarterly by the Central Office in Manchester, Maine, for circulation to members and friends of the Association. Opinions expressed by authors may not represent the official position of the MDA. Publication of an advertisement is not to be interpreted as an endorsement by the MDA unless specifically stated. The MDA News reserves the right to edit all communications. News, inquiries, or comments may be addressed to: MDA News, Maine Dental Association, PO Box 215, Manchester, ME 04351  
Phone 207-622-7900 Fax 207-622-6210 E-mail [info@medental.org](mailto:info@medental.org)



MAINE DENTAL  
ASSOCIATION

# CE Series Continues In March

*Spring Session topic: Occlusion*

*Will include course with Dr. Gary DeWood,  
treatment planning session*

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Package plans and individual  
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