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What's Inside?

Dental Spotlight Awards	2
News from the President	3
MaineCare	4-5
Special Smiles	5
Third Molars	6
Vice President Candidacy	7
20 Ways to Save Money	8-9
CNA	9
MDA Convention	10-11
Identity Theft of Patients	12-13
Room Coordinators for MDA Convention	14
Dentists Under the Dome	15
New ICD members	16
New Members / In the News	16
MDA Staff Training	17
Calendar	18
Classifieds	19
Package Plan 2015-2016	20

MDA 2015 Annual
Convention
June 12-13
Samoset Resort
Rockport, Maine
See pages 10, 11 & 14
for more details

What's In It For Me?

June 12-13 is a great time to visit the Samoset Resort and spend a weekend on the ocean with family, friends and networking with colleagues. Friday's CE's complete the 2014-2015 Package Plan. Your confirmation to this last course will be your registration for the convention. As Package Plan Dentists and Hygients, your registration is free. Exhibitors will be there until 3 pm on Friday. Visiting them will earn you a free lunch and day-of-the-show specials. The exhibits help to fund the convention. Friday night's meal is on your own. The Samoset offers fine dining. Check the MDA website for alternative restaurants in the area.

Saturday Dr. Uche Odiatu returns for a morning and afternoon CE. There will also be a Lunch & Learn for Dental Students. New and experienced dentists are encouraged to attend. Lunch and two category two credits are included. Saturday night's Dinner Dance with *Mental Block*, an all dentist band, begins with a Dental Student reception.

If you haven't yet registered, the form is included in this issue. See you there!



MDA Hosts Legislative Reception and Gives Dental Spotlight Awards

John Bastey, MDA Director of Governmental Affairs

On February 23rd the Maine Dental Association hosted its annual Legislative Reception. A mix of sixty two senators and representatives attended, about 1/3 of the legislature, the largest turnout ever.

Awarding the MDA's "Dental Spotlight" awards was one of the highlights of the reception. Three awards were given. One to a legislator who worked hard on dental issues last session, one to practitioners who exhibited outstanding service delivery skills and one for a clinic or association involved in public health. Senator Andre Cushing was recognized for his work with the MDA on many dental bills over the last two years. Kathleen Martin, RDH, and Vaneesa Woodward, CHPS (Community Healthcare Provider) were acknowledged for their work with the homeless clinic and the children of the City of Portland. The third awardee was the Oasis Clinic which was recognized for its almost ten years of work with the Merry Meeting Bay Dental Society members in helping the working poor in the Bath/Brunswick area.

Senator Mike Thibodeau, the President of the Maine Senate, presented the award to Senator Cushing, remarking on the Senators hard work on oral health issues. Dr. Jenny Fultz presented the Spotlight award to Martin and Woodward after explaining how hard they worked to get the children in the city into oral health homes. Dr. Fultz provides dental care to the children in Portland too, and previously was the dentist at the Homeless Shelter there. Finally, Dr. Rick Elsaesser, a member of the Oasis Board, as well as a participating dentist, in the clinic, introduced Dr. Jack Bauman, the director of the Oasis Dental Clinic, thanking him for his years of hard work in operating and organizing the clinic's twice a month sessions at the Jesse Albert clinic in Bath.



Kathleen Martin, RDH, and Vaneesa Woodward, CHPS, pictured here with Dr. Jenny Fultz (left) and Dr. Timothy Oh (right), received Spotlight Awards.

Dr. Rick Elsaesser introduced Dr. Jack Bauman, Director of the Oasis Dental Clinic.



A D S D D

Dr. Jenny Fultz introduces Kathleen Martin, RDH, and Vaneesa Woodward, CHPS.



Senator Andre Cushing (center) was presented a Spotlight Award by Senator Mike Thibodeau (right). Also pictured is Dr. Timothy Oh, MDA President. (left)

Call the ADA at 1-800-621-8099 Call the MDA at 1-800-369-8217

Fax the MDA at 207-622-6210

Email the MDA at info@medental.org

Timothy Oh, DMD

In Search of Excellence

In a few weeks a significant portion of Maine's dentists will descend once again on Rockport for our Annual Convention. Beyond the usual CE, exhibitors, and networking opportunities, this year the MDA will be helping to put on a community outreach event on the Sunday following the regular Convention programming.

Recently, the ADA has begun incorporating a service project with their annual meeting and has met with great success. The M.O.M. day in San Antonio last fall involved a total of 938 volunteers, including dentists from 38 states and 10 countries who dedicated their time. According to the ADA, "more than 1,200 patients were treated. The total value of dental treatment received was \$526,474. The total cost to patients was nothing except for their time". I was able to spend some time at this event last year and was impressed by the total experience and the group effort involved. The MDA can help facilitate an event like this to have a similar positive impact on our state.

Let's face it – nearly everyone in Rockport knows when the "dentists" are in town. We eat in the restaurants, shop the stores, visit the galleries and museums, and take in a few rounds on the Samoset greens. Since we are in town, we might as well have a positive impact on the oral health of the community and not just the tip jar at your favorite restaurant or bar. As this program matures it has the potential to be an annual occurrence and a hallmark of our Association's public outreach. There are a number of charitable programs our members are involved with across the state and throughout the year. Last year's MDA President, Demi Kouzounas, used this column to highlight some of these activities. This year, we want to provide more of you another outlet to give back.

A Year of Service

While there are continual challenges facing today's dentists, the profession continues to be a rewarding occupation for all of us. Dental offices across Maine are dynamic small businesses offering stable year-round employment to 1000s of state residents. From our larger towns to the more rural, these businesses are often cornerstones in their communities. Each of us has given back to our community in our own way, but this upcoming year I want the MDA to publicly emphasize the philanthropy of our organization. Beginning with the dental outreach event in conjunction with the Annual Convention, I want to launch a Year of Service to include activities in every county of the state. As dentists, we uniquely hold the expertise and ability to provide a comprehensive range of services not only in our daily practice, but also in our charity endeavors. Serving people across the state displays the compassion we have for our neighbor and helps us win hearts and minds. I urge you to use the professional skills you have for the good of all Mainers and the MDA.

Call to Action

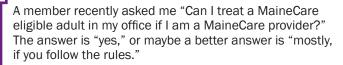
A far-reaching effort like this will require many hands during this next year and I hope to identify champions in every dental society that can help further this goal. Therefore, unlike many of the write-ups in this column, this quarterly piece is asking for your action. To volunteer for any part of the process of planning and/or implementing our MDA Year of Service, please contact me: TOh@caringhandsofmaine.org.

I look forward to seeing you and working with you in June!

Respectfully Submitted, Timothy Oh, DMD

MaineCare Provides an Adult Dental but You Have to Follow the Rules

John Bastey, MDA Director of Governmental Affairs



Here's some recent legislative history -

Last session LD 1749 An Act To Create Greater
Cost Efficiency and Improve Health Outcomes by
Incorporating Increased Access to Dental Services for
Adults through MaineCare's Care Management and
Coordination Initiatives was presented to the Health
and Human Services Committee by one of its members,
Representative Drew Gattine.

The crux of the issue was that many providers, patients, and others within the scope of the ebbing and flowing tide of MaineCare had different understandings of what the law said.

LD 1749 was simply a way to bring all those understandings together by writing them into the law. To do that the Health and Human Services Committee suggested that MaineCare create an Ad Hoc committee with the purpose of sorting out all of the confusion.

The committee was created and met several times. Included in the initial meeting was the MaineCare Dental Advisory Committee, of which the MDA is a member. The Committee reported to the Joint Standing Committee on Health and Human Services (HHS) that there were no changes needed in the law, as long as dentists knew what the law said. Legislation has been submitted giving that informational role more specifically to MaineCare. (LD 474) Here at the MDA we will also track and assist with understanding the details of the rules to help members.

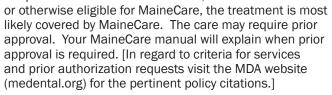
So the quick answer is -

The current law does provide MaineCare eligible adults with dental care. For example, a tooth can be pulled or filled, gums can be treated, endodontics can be performed, or dentures can be provided to adults who otherwise are eligible MaineCare members. In fact, nearly every kind of care provided to children under MaineCare is provided for adults too.

Here is the difference, a child can be treated BEFORE a problem occurs but an adult cannot be treated until AFTERWARD. Here are three tests to use to see if the adult qualifies for MaineCare dental treatment.

- 1. If pain is a symptom when the patient shows up at the office, or
- 2. If a threat of eminent tooth loss is clear, or
- 3. If a Medical Doctor has written a prescription saying that the patient needs to have this or that dental treatment, including dentures.

If one of those conditions exists, and the person is a MaineCare member,



Here's more detail – An adult can be given dental care by MaineCare if one of these condition exists:

1. Pain -

Does the patient have pain in the oral cavity? The oral pain can be the result of a trauma or just a sick tooth, and the amount of pain isn't the issue. If the patient says it hurts that's enough, the pain exists. The dentist can treat its cause and bill MaineCare for the services. Be sure to make ample notes in the patient record of the pain and the treatment.

2. Eminent tooth loss -

This can spring from something obvious, like an accidental hit in the face with a baseball bat or much less obvious injuries or disease processes like early loosening caused by periodontal disease. Both lead to eminent tooth loss and both are covered for adults. Again, maintain a strong set of notes about the problem and the treatment in the patient record.

3. Medical prescriptions -

Let's say a patient is taking a medication that results in xerostomia, or abnormal drying of the mouth, and needs two prophys/year to correct the problem. If a physician finds that the use of the drugs causes the problem, and the prophys will treat it, MaineCare can cover the patient, even though he or she is an adult. While MaineCare adult dental care doesn't specifically allow a prophylaxis on a patient like this, the physicians prescription will allow MaineCare coverage, usually after prior approval. Other dental procedures, say for a deep debridement, or dentures, would be handled in the same way, through a prior authorization.

Please observe that I said three times that notes in the patient record must be thorough. Like the Board of Dental Examiners says, "if it isn't documented it didn't happen" and notes will make your decision to treat bulletproof.

(continued on page 5)

MaineCare Provides an Adult Dental but You Have to Follow the Rules (continued from page 4)

Billing -

To bill MaineCare a dental provider has to be an enrolled MaineCare provider. The process to enroll can be done right online via https://mainecare.maine.gov/Default.aspx where the provider's credentials are verified and there is a check to see if they are sanctioned by MaineCare or Medicaid. Once that's done, the dentist is enrolled as a MaineCare provider and can bill MaineCare according to Section 25 Chap II & III of the Mainecare benefits manual which can be found at at http://www.maine.gov/sos/cec/ rules/10/ch101.htm.

Only dentists who currently accept MaineCare fees can be paid for MaineCare dental work. In other words, you need to be sure you are currently registered as a MC provider before sending in a bill. If you have never been a MaineCare provider this would be great time to sign up if you want to provide MaineCare coverage to children and, where appropriate, adults.

If you have any questions, you can contact MaineCare resources: Provider Services at 1-866-690-5585 or mainecareprovider@molinahealthcare.com If they cannot assist the provider they will make a referral to the appropriate staff who can.

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Special Smiles

MDA and 2015 Special Olympics, Special SmilesJune 6, 2015					
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EMAIL:					
Check all that apply:					
I am available all day OR I am available from to					
Enclosed is my donation in the amount of \$ [Make checks payable to "Special Olympics Maine."]					
Return to: Maine Dental Association PO Box 215, Manchester, ME 04351					



are needed for the Special Smiles screenings again this year so please save the date of June 6 for an enjoyable and rewarding experience. The Dental tent will be open from 9 am - 3 pm on the football field at the University of Maine in Orono. If it rains the screenings will be indoors. Bring your staff and your family. Many volunteers are needed. You won't regret it.

Third Molars Charles J. Ruff, DMD, Waterville, ME

We've all had patients who've come in with a chief complaint of "Why are my teeth moving? They were perfectly straight ten years ago but now they're are really crowded." It seems that we all remember being told in dental school that erupting wisdom teeth will cause anterior teeth, particularly the mandibular anterior teeth, to become crowded. Of course, we all practice evidence based dentistry nowadays so it should be a simple matter to look in the literature to find justification for removing third molars. Not!

The role of third molars in post orthodontic tooth alignment was described quite early in the literature by Dewey who, in 1917, commented that "in some cases the mandibular third molar will become impacted due to the lack of space, in other cases it creates space for eruption by causing the anterior teeth to crowd." Since that time, numerous investigators have attempted to determine whether such a correlation really exists.

My favorite article on this subject matter came out of the University of Washington in 1990 and the lead author was Dr. Amin Ades. The title of the paper was "A long-term study of the relationship of third molars to changes in the mandibular dental arch."

Dr. Ades broke his study subjects into four groups: orthodontic treatment with premolar extractions, nonextraction orthodontic treatment starting with generalized spacing, nonextraction orthodontic treatment and finally serial extraction treatment without appliances of any kind. These four groups were further broken down into these subgroups: third molars that were impacted, erupted into function, congenitally missing or extracted at least ten years previously. Where applicable all were at least ten years out of braces.

He found that over time, mandibular incisor irregularity increased and arch length and intercanine width decreased. The findings between the subgroups in which mandibular third molars were impacted, erupted into function, congenitally absent, or extracted 10 years before postretention records revealed no significant differences between any of the subgroups for the parameters studied. In the majority of cases some degree of mandibular incisor crowding took place after retention, but this change was not significantly different between third molar subgroups.

So this study seems to say that there is a lack of evidence connecting third molars and an increase in lower crowding. Nonetheless, we still have a patient saying "Hey, doc, how come my teeth are moving and getting more crowded?"

Many researchers have suggested over the years that there are a number of factors at play in the problem

of an increase lower incisor irregularity with time. The etiologies of post pubertal increases in mandibular crowding both in orthodontically treated populations and in untreated populations is, of course, multi factorial.

In an excellent literature review, Richardson concluded that during the teenage years, pressure from the back of the arch is an important cause of late mandibular incisor crowding. Such pressure may cause forward movement of the buccal teeth causing shortening of the dental arch and an increase in crowding. The pressure may be due to various factors including physiologic mesial drift, the anterior component of force of occlusion on mesially inclined teeth, the mesial vectors of muscular contraction, as well as the presence of developing third molars. Other possible factors include late mandibular growth, skeletal morphology and complex growth patterns, soft tissue maturation, periodontal forces, tooth morphology, occlusal factors and connective tissue changes. In all, she listed 14 possible causes of this pressure from the back of the mouth.

Let me talk about just one: late mandibular growth. I think most people would accept the fact that girls are probably done growing around age 16 and boys perhaps at age 18 or 20.

Let me introduce the idea of cephalocaudal gradient of growth. This means that early in life (in utero and infants), most of the growth occurs to the head area and less growth occurs to the rest of the skeleton. After birth, the rest of the skeleton plays catch up. A simple way to look at it would be that bones that are further from the skull grow later.

There is even a differential between the growth of the maxilla and mandible that amounts to about 21% a year. So if the maxilla grow forward 1 mm the mandible grows forward 1.21 mm. That differential never stops and so during puberty when a lot of growth is happening, the amount of growth differential between the maxilla and mandible can be substantial.

It is easy to see that in a male patient with tall parents, there is a lot of growth potential. So if he starts at age 13 with normal overbite and overjet and then grows 12 inches, this might be reflected in occlusal changes if the overbite and overjet are maintained. In other words, something has to give and generally the lower teeth give and become more crowded. At least that is one of the variables but I believe a significant one.

Please feel free to visit my blog at orthodmd.blogspot.com or email me an orthodontic question at orthodmd@me.com

Correction: In the winter issue of the MDA *News* the article "I Hate Impacted Canines" on pages 10-11 was written by Dr. Charles Ruff. Apologies for this mistake.

Dr. Gary Creisher Announces Candidacy for MDA Vice President

Dr. Gary Creisher is a graduate of West Virginia University School of Dentistry. He received his post-graduate training in Pediatric Dentistry at the Children's Hospital Medical Center in Cincinnati, Ohio. He was the recipient of the American Society of Dentistry for Children Certificate of Merit Award. He is a member of the American Dental Association, the American Academy of Pediatric Dentistry, the Maine Dental Association and the Massachusetts Academy of Pediatric Dentistry. Dr Creisher practiced Pediatric Dentistry in Massachusetts for over 20 years and upon moving to Maine he is happy to continue his expertise. Dr. Creisher served as the Maine Society of Pediatric Dentistry from 2011-2014. He enjoys spending time with his wife, seven children and two grandchildren.



Candidates for other elected offices are:

President: Timothy Oh (currently serving as President)

Secretary: Dr. Michelle Mazur-Kary (currently serving as Secretary)

Treasurer: Dr. David Kerr (currently serving as Treasurer)

President-elect: Dr. Peter Drews (currently serving as Vice-President)

Any other member interested in running for the office of Vice President, Secretary, or Treasurer should notify the MDA Central Office as soon as possible to assure their name on the ballot for the 2015 election. The Annual Business Meeting for MDA members will be Saturday, June 13 at the Samoset Resort during the MDA Convention.

Coming soon to a lawn near you!



Finding new patients is something to smile about

As more dental plans become available on health benefit exchanges, turn to a recognized leader - Anthem Blue Cross and Blue Shield. Serving families across Maine, our Dental Complete network is offered both on and off-exchange.

When you join our Dental Complete network, you increase the potential to see more patients. Individuals, families, small businesses and large companies all choose Anthem's dental coverage. Become a preferred provider and join Anthem Dental Complete.

For more information, contact our Professional Services Team at 866-947-9398, Monday through Friday, 8 a.m. to 5 p.m.

The National Dental GRID is managed by the GRID Dental Corporation (GDC), a separate company that provides access to dental networks and services on behalf of Anthem Blue Cross Life and Health Insurance Company. Anthem Blue Cross and Blue Shield is the trade name of Anthem Health Plans of Maine, Inc. Independent licensee of the Blue Cross and Blue Shield Association. *ANTHEM is a registered trademark of Anthem Insurance Companies, Inc. The Blue Cross and Blue Shield names and symbols are resistered marks of the Blue Cross and Blue Shield sociation.





20 Ways To Save Money on Business Expenses as an MDA Member



The Maine Dental Association periodically reviews products and services that are likely to be of interest or benefit to its members. The MDA position on endorsements states the following:

- 1. We believe this firm or product to be reputable and of high quality.
- 2. We have investigated alternatives and find this specific company or product capable of fulfilling the needs of our members.
- 3. We have negotiated the best possible price for our members.

In some instances, the Maine Dental Association receives royalty revenue from the endorsements. This non-dues revenue supports Association programs and is a key factor in helping to keep member dues as

low as possible. MDA members are encouraged to consider supporting the following endorsed vendors.

Group Health Insurance

Northern Benefits of Maine partners with clients to compliment and add resources to their HR and Benefits programs. Northern Benefits -- Contact: Lori Lape at 207-985-5674 or 1-888-985-5674



Professional Liability Insurance

Understand. Service. Innovate.

USI Insurance Services LLC Contact: Kathy Sukley - 207-239-3662



Data Backup and Recovery

Cloud backup and recovery from CoreVault is automatic, secure, HIPAA compliant, provides several ways

to restore your data 24/7 and their certified experts monitor your backups. Visit them at www.corevault.com/mda or call today at 866-981-5949 so they can create a customized solution for you.



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items. Ordering - Stapleslink.com (must be registered) a useful tool to control and monitor spending with online reporting. Registration - Get started right away call 1-800-263-6510 and I will email you a form



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value card programs, terminal management solutions and electronic check processing. Best Card's MDA members have an average effective rate of 2.1%. Get a Free Quote.

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Practice and Commercial Real Estate Financing

Wells Fargo has helped thousands of dentists start, acquire and expand their practices for over 24 years with up to 100% Financing and automatic enrollment in their complimentary Practices Success ProgramUse your ADA member number to log into ADA Business Resources to start saving now.

Dental Career Network DENTAL CAREER

Dental Career Network Offers a discount to MDA Members (through Boston University) as a placement service for dentists seeking a dentist-associate or an employee.

Log on to the website www.dentalcareernetwork.com and register under "Employer". When you get to the "Post a Job" page, there will be a pull-down menu that asks for "membership type." Choose Maine Dental Association and type in the following "membership code": MDA377781. Note that the code is case-sensitive. Members will automatically be given a discount on their job posting.

Apply today for the ADA® Visa Signature Card, the only card endorsed by ADA Business Resources and exclusively for ADA Members!Use your ADA member number to log into ADA Business Resources to start earning points now.

Mercedes-Benz

Choose from over 50 Mercedes-Benz vehicles for purchase or lease. The ADA member incentive will be applied to the best negotiated price of your vehicle - giving you true savings to your bottom line. To participate, simply use your ADA member number to log into ADA Business Resources. Complete the Program Incentive Form, then visit the Mercedes-Benz dealership of your choice.



Disposable Glove Program

Your purchase of exam gloves from the Maine Dental Association glove program gets you high-quality gloves at an exceptional value.

It also provides a non-dues revenue stream to the Maine Dental Association. To order gloves please contact: Association Gloves at: 1-877-484-6149

Solmete**X**°

Amalgam Separator Systems

MDA members will receive a free replacement cartridge with purchase of a system.

SolmeteX.com - Contact: Al Dube, 50 Bearfoot Road Northboro, MA 01532 800-216-5505 adube@solmetex.com



Waste Management

Full-service to handle all dental office waste needs-biomedical, hazardous, scrap amalgam, etc. Statewide service available at competitive rates. Contact: EBI Consulting, Four A Street, Burlington, MA 01803

Tel. 800-786-2346, Ext. 1835 or e-mail: mdapickup@ebiconsulting.com



Collection Services

With office locations in Portland and Brewer, we are the only accounts receivable management firm with multiple locations in Maine. Let them know you're an

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Email: info@thomas-agency.com Web: www.thomas-agency.com



Shipping

Call: 1-800-MEMBERS (1-800-636-2377) and let them know that you are a member of the Maine Dental Association and would like to set up an account. Or you can sign up at: http://savewithups.com/enroll/COR3020/

OpenAccount.html?keepThis=true&TB iframe=true&height=240&width=450

20 Ways to Save Money...



Dental Website Design

PBHS produces customized, high impact, interactive websites that utilize the latest in web technology for a more comprehensive online experience.

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Discounts on reliable HP business computing products - work stations, notebooks, tablets, servers, storage, networking and printers. Free US ground shipping. Solution specialists trained to assist ADA/MDA members. Excellence in service and support.Call 1-800-888-4164 and Mention ADA/MDA or visit www.hp.com/go/ada

LANDS'END BUSINESS OUTFITTERS

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90,000 enrolled dental practices accept CareCredit so patients with available credit can schedule and complete recommended dentistry. CareCredit also provides exceptional practice support. In celebration of CareCredit's 25th Anniversary, you can get started for only \$25. Call 800-300-3046, ext. 4519 or visit www.carecredit.com/dental. Already offer CareCredit? Call 800-859-9975.



<u>Appliances</u>

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- 1. Go to www.partners.whirlpool.com
- 2. Select the "Create an Account" option
- 3. Enter the Group Code: ADA5A2775
- 4. Complete required fields and begin shopping

Order online or by phone at 1-866-808-9274,

M-F 8:00am - 6:00pm ET (have your ADA Group Code available)



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CNA Dental Professional Liability Risk Management Seminar

Designed and conducted by dentists for dentists and their staff

Sponsored by the Maine Dental Association Presented by CNA HealthPro

June 11, 2015 — Samoset Resort, Rockport, ME

NEW TIME: 12:30 - 5:00 p.m.

Registration 12:00-12:30 p.m. Lunch is not included. 4.5 (Category 1 credits for Maine licensure) Cost: \$135.00 per person Presenter: Ronald R. Zentz, RPh, DDS

All dentists who are insured through the Professional Protector Plan® (PPP) for Dentists will receive a premium credit on their professional liability premium upon renewal for three consecutive years. Dentists not currently insured by the PPP may qualify for the credit if they purchase their coverage within one year of attending the seminar.

The registration form was mailed with the MDA convention brochure. Forms are also posted on the MDA website.

Employee Benefits | Commercial Property & Casualty | Personal Lines | Professional Liability



3 Letters Can Make all the Difference

for Members of the Maine Dental Association.

As an endorsed vendor of the Maine Dental Association, USI Insurance Services is pleased to be the administrator of the Professional Protector Plan® for Dentists program. Call us today for more information on professional liability, general liability, and property coverage.



Kathleen A. Sukley ■ 855.USI.0123 ■ 207.239.3662 Kathleen.Sukley@usi.biz

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MDA 2015 Convention



Convention Schedule

Friday, June 12, 2015

This is the last CE Course in the 2014-2015 Package Plan (one course with two parts):

AM - Optimize Your Practice: CDT Code, Claims and More Dr. Ronald Riggins [3.5 Credits, Cat. 2] AND PM - HIPAA - What's New and What Do I Have to Do? Leslie Canham, CDA, RDA [2.5 Credits, Cat. 1]

Maine Diversion Alert Program - Clare Desrosiers, MSW Free presentation on how it can be used as a resource to address patient prescription drug misuse and diversion.

Saturday, June 13, 2015

AM - Wellness: The Value Added Practice: The Link Between Systemic Disorders and Oral Health Dr. Uche Odiatu [3.5 Credits, Cat. 1]

Lunch and Learn - What New (and experienced) Dentists Need to Know

Dr. Bill Simon [2 Credits, Cat. 2]

PM - Your Sleep Deprived Patient: How Poor Sleep Quality and Quantity Affects the Heart, Brain, Digestive and Immune System

Dr. Uche Odiatu [2.5 Credits, Cat. 1]

Dental Student Reception

Saturday Evening Dinner/Dance - Dinner, Music with the dental band, *Mental Block* and friends, and dancing

Dental Students Invited

Once again dental students have been invited to the 2015 convention. With a genrous gift from Northeast Delta Dental, the students are invited to attend continuing education courses, a Lunch & Learn where they will enjoy lunch and an informative CE, and a reception where they will have the opportunity to meet MDA dentists. Take advantage of the opportunity to meet and encourage. Relationships could develop that may prove beneficial in the future.

Saturday Night Entertainment

Last year's debut performance of *Mental Block*, an all dentist band, brought down the house. They are returning



this year for a command performance. Bring your dancing shoes, your singing voice and join the fun!



The program brochure and registration form have been mailed and are on the MDA website.

The Maine Dental Association is an ADA CERP Recognized Provider

ADA C·E·R·P® | Continuing Education Recognition Program

ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Maine Dental Association designates these activities for one to six continuing education credits.

Accepted Program Provider FAGD / MAGD Credit 05/01/2015 to 06/30/2018



Samoset Resort Rockport, Maine

<u>Please Note</u>: Optimize Your Practice: CDT Code, Claims and More with Dr. Ronald Riggins is for Cat. 2 credits. It was listed incorrectly on the mailed Registration Form.

Duplicate this form for EACH attendee, i	ncluding	spouse	es and g	guests.	Registration Fee Check d	CSIGITA	tion.	
Name	Designation							
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Address: Home Office	Hygienist Package Plan Mbr		an fee					
Street/PO Box	MDA Mbr	\$ 2.	5					
Street/ PO Box					Out-of-state ADA Mbr	\$15		
City: State: Zip:					Non ADA Mbr	\$25		
	Hygienist	\$ 2.						
Email:	Assistant	\$ 2						
Telephone:					Business Staff	\$ 2.		
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f purchasing meals with the MDA please	note die	tary res	triction	s:	Denturist	\$ 2		
	Spouse	\$ 2.						
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Check corresponding box)	Plan Dentist or Hygienist	Dentist	practicing) Dentist	Spouse Guest	SATURDAY Luncheon ONLY for Past Presidents,	\$25		
une 12, 2015 FRIDAY Continuing Education Courses	Package	(practicing)	(NON-	Staff	Meals / Festivities	Cost	Tota	
(Check corresponding box)		r			SATURDAY Luncheon ONLY for Past Presidents.			
Part 1 FRIDAY CE-Optimize Your Practice: CDT Included		\$300	\$ 150	\$ 100	Pierre Fauchard Academy, International College of Dentists, American College of Dentists			
Code, Claims and More with Dr. Ronald Riggins 8:00-11:30 am <i>Includes Continental Breakfast</i>	Package					+		
- 3.5 hrs of Cat. 2 credits)	fee				SATURDAY "Evening" Dental Student Reception, and Dinner Dance (5:30 pm)	@		
Part 2 FRIDAY CE-HIPAA - What's New and What Do I Have to Do? with Leslie Canham, CDA,RDA					Entertainment with Mental Block and Friends	\$50	\$	
1:30-4:00 pm - 2.5 hrs of Cat. 1 credits)					#adults			
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SATURDAY CE-Wellness: The Value Added Practice: The Link Between Systemic Disorders and Oral Health with Dr. Uche Odiatu (8:00-11:30 am Includes Continental Breakfast		\$150	\$ 75	\$ 50		$\omega_{n_{C_0}}$	9	
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- 3.5 hrs of Cat. 1 credits)					Totals			
SATURDAY CE–Your Sleep Deprived Patient: How Poor Sleep Quality and Quanity Affects the Heart, Brain, Digestive and Immune System with Dr. Uche Odiatu (2:00 -4:30 pm – 2.5 hrs of Cat. 1 credits)			\$ 75	\$ 50	Registration Fee \$			
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(2:00 -4:30 pm 2.5 hrs of Cat. 1 credits)		New	Dontint	Stoff	Sponsor a Dental Student \$50.00 \$		-	
		New Dentist practicing 5	Dentist	Staff Spouse Guest				

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Learn (open to all MDA mbrs.)What New (and experienced)
Dentists Need to Know with Dr. Bill Simon (noon-2:00 pm
- 2 hrs Category 2 credits)

__NB

For office use only: __AP

Download registration form with credit card information

Mail to MDA, PO Box 215, Manchester, ME 04351

from the MDA website (www.medental.org).

Are You Protecting Your Practice from Identity Theft of Your Patients?

By Jennifer L. Nieto, President, Best Card, LLC

Most dentists want to practice dentistry and prefer not having to think about how they protect their own patient's information but in today's very litigious world, it is important that you do so. In light of the recent breach at Anthem Blue Cross and Blue Shield – the largest healthcare record hack ever – it is even more critical now.

On 1/6/15, IDB Investor Today published an article stating that (1) stolen patient records (via employees or data breach) can sell for \$50 each as compared to only \$1 for credit card stolen information; and (2) there has been a 600% increase in healthcare breaches for the first 10 months of 2014 over 2013 – electronic claims are a big target right now. Medscape Medical News article references a 2/2014 SANS Institute report released where the FBI stated that the healthcare industry "is poorly protected and ill-equipped to handle new cyber threats exposing patient records, billing and payment organizations, and intellectual property." Almost all things digital in healthcare are getting compromised — radiology imaging software, medical devices, faxes, printers, virtual private networks, and routers. To make matters worse, healthcare information technology (IT) professionals believe that their defenses are adequate "when clearly the data states otherwise."

Right now you may just want to throw up your hands and hope that your IT folks are doing a good job for you and put it on your to do list to check your insurance coverage should your records be compromised via hack attack or malicious employee. While I am no IT specialist, I will tell you a bit about what we see as related to the credit card industry. First let's start by asking you how many new credit cards were you issued in 2014? If you shopped at Home Depot, Target or K-Mart, or you dined at PF Chang's or even Dairy Queen last year, odds are you received new credit cards and were told that you are receiving the new cards as your

account MAY HAVE BEEN compromised and you can get a free credit report to ensure no identity theft has occurred, etc. All of these merchants use online systems for processing credit cards. Swiping a credit card on a terminal using an analog line continues to be what we feel is the safest method for accepting credit cards and we are not aware of any breaches using this good old fashioned technology. If your dental practice swipes a credit card using an online system/Ethernet based connectivity - PCI (payment card industry) security standards require quarterly scans. Effective 1/1/15, the PCI Security Standards board have added new questions and two new types of questionnaires so you will want be aware of such when completing your annual questionnaire with your merchant processor.

Your Best Card Team JUMPING FOR SAVINGS!



Ashley, Rose, Carrie, JT, Alana, Marguerite, Rhonda, Merilee, Greg and Jennifer

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ANNUALLY
AVERAGE over PRIOR PROCESSORS

Rates as low as 0.40% + 32 ¢ per transaction*

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or visit our website at:
www.BestCardTeam.com
for more information.

FAX a recent processing statement to 866.717.7247

or email to CompareRates@BestCardTeam.com receive a \$5 Starbucks gift card

or visit our website at: **WWW.BESTCARDTEAM.COM**



Best Card LLC is a registered ISO/MSP of Wells Fargo Bank, N.A., Walnut Creek, CA
ta. * Dues & Assessments of 11% - 13% will be charged

Best Card services thousands of dental offices and of our merchants getting scans because they use online systems, you might be surprised to learn that more than 50% of our dental practices will fail their first scan.

These dental practices have malware software, anti-virus protection,

and a wireless network that is separate and do a fairly good job of trying to secure their systems. Reasons for failure are numerous and can include not updating to Windows 7 or higher, unused ports being left open that need to be closed with internet service provider, outdated firm-ware routers, not obtaining patches or updates for software, etc. So if security breaches are happening to above entities, do know that it could happen to you and it is important to correct any weaknesses identified. Best Card charges \$36 annually for the mandatory PCI self-assessment questionnaire completion and only \$20 more for those dental practices required to do the quarterly scans and you can run the scans more often if desired (such as when you get new software or update, etc.). We now have some offices that use a terminal that are paying for the scans (even though not required) because they simply feel it is a good business practice to check for system weaknesses. While Best Card maintains a \$50,000 security breach policy on their merchants, this coverage is for forensic audit costs to determine how the breach occurred and not for costs related to patient identity theft, etc.

By October 2015, the credit card industry wants your equipment to be changed to what is considered safer technology called EMV "chip" technology. The magstripe will eventually be replaced with "chip cards". Best Card has certification for some of their terminals/online systems but we are 3-5 months before all certifications of equipment are thought to be ready - we offer our merchants \$100 off any EMV equipment at www.BestCardTeam.com. Make sure when purchasing new equipment that you ensure it is NFC (near field communication) capable because Applepay is here to stay. We feel its tokenization (converts credit card number to a different number identified with your merchant account) is secure. EMV, NFC, & APPLE PAY: OMG that is TMA (Too Many Acronyms) but you can call us at 877-739-3952 and we will be happy to email or fax you our Newsletter. Best Card also has information available relating to "embezzlement in the dental practice" that we are happy to email or fax directly to the Dr. upon request.

Jennifer Nieto is the President of RJ Card Processing Inc. d/b/a Best Card and a former CPA/ Director of Finance for the Colorado Dental Association. Best Card is currently endorsed by 19 dental and medical associations due to their excellent rates (the average dental practice saves 26% in processing fees) and personalized customer service. They have extensive knowledge about the credit card processing industry and welcome your questions.

If you'd like more information about the material presented in this article, please feel free to call Best Card. They offer excellent rates and customer service to their endorsed dental association members, and have a wealth of knowledge about the credit card processing industry. Contact Best Card at: (877) 739-3952, or visit http://www.bestcardteam.com/fags/ to learn answers to many other common questions on credit card processing.

Website materials:

http://fortune.com/2015/02/06/anthems-big-data-breach-is-already-sparking-lawsuits/ http://www.tdaperks.com/Portals/1/Images/Perks_PDFs/Perks_Value_0714_BestCard.pdf.

http://www.bloomberg.com/news/2013-06-05/states-hospital-data-for-sale-puts-privacy-in-jeopardy.html

http://www.medscape.com/viewarticle/824192

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Room Coordinator Volunteers for MDA Convention 2015

Room Coordinator for MDA Convention 2015 Please mail: **MDA** Name: _____ PO Box 215 Manchester, ME 04351 Address: OR fax: Phone: _____ Fax: _____ 207-622-6210 Please check one of the following: _____Assign me where needed OR Friday, June 13 _8:00 - 11:30 AM – "Optimize Your Practice: CDT Code, Claims and More" – Dr. Ronald Riggins __1:30 - 4:00 PM PM -- "HIPAA - What's New and What Do I Have to Do?" - Leslie Canham, CDA, RDA Saturday, June 14 ___8:00 - 11:30 AM -- "Wellness: The Value Added Practice: The Link Between Systemic Disorders and Oral Health" -- Dr. Uche Odiatu _2:00 - 4:30 PM - "Your Sleep Deprived Patient: How Poor Sleep Quality and Quantity Affects the Heart, Brain, Digestive and Immune System" -- Dr. Uche Odiatu

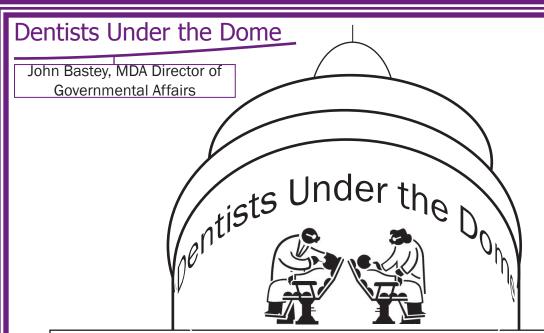




Stephanie Mains is a dental consultant with more than 20 years of business experience. She started her career as a dental hygienist and progressed through all aspects of the thriving, profitable dental business she and Dr. Chris Green built in Cumberland, Maine.

Stephanie is an analytical and conceptual thinker who effectively partners with her clients to assess opportunities, facilitate strategic decisions and successfully implement dental practice solutions. She uses sound, proven business strategies and is particularly skilled at whole office facilitation. Stephanie enjoys forging consensus among partners and co-workers with diverging ideas and opinions in order to maximize practice profitability and personal income.

www.teppdental.com 207 899 0079 stephanie@teppdental.com





The more you know about Maine Government, the more effective you can be. With that in mind, the Maine Dental Association received permission to grant three Continuing Education Category II credits to dentists who attend a three hour class about Maine's government. The class is limited to no more than three dentists at a time and is taught by John Bastey, the director of Governmental Relations for the MDA. It starts at the MDA headquarters at 9 AM with a brief review of the Maine legislature, stuff you haven't thought about since fifth grade.

After the review, the class leaves the MDA and resumes in the State Office Building (SOB). We visit various committee rooms that you read about in the paper, starting with the Joint Standing Committees on Labor, Commerce, Research, and Economic Development. (LCRED) The committee deals with all licensing issues such as Dental Hygiene Therapists (DHTs) or Expanded Function Dental Assistants (EFDAs). From LCRED we move to the Committee on Health and Human Services which deals with dental, medical, and Medicaid issues, including funding and basic health care. After that, depending on time, we may stop in at one or two other committees important to dentistry, like State and Local Government and Insurance.

Next you visit the State House via the tunnel between the State Office Building and the State House. You will see important legislative sites below ground in the State House itself, and also given a description of the functions of these parts of the legislature.

We then visit the State Senate and House Chambers, after stopping briefly in the Hall of Flags and the Office of the Governor. While in the chambers we may visit with senators or representatives of the dentists who are taking the class. After that we visit "the lobby" on the third floor. Located between the two chambers of government, it is the place where lobbyists and citizens have a chance to talk with legislators during the session. We talk about citizen lobbyists and the most effective ways to meet and talk with legislators in their own environment.

At noon, the group heads to the Cross Cafeteria for an MDA sponsored lunch and "debriefing." That is always the scene of lively conversation, with questions and answers that are always interesting and fun. By 12:30 the dentists head back to their busy practices with certificates and vouchers for the three credits they have earned.

Talk with a friend and call John at 622-7900 to make a plan. Class size is limited to two or three dentists so the group can have the best opportunity to learn in the busy legislative environment. Dentists who have completed the course, some 25 or more, have enjoyed the interaction with Maine's government and found it very helpful in understanding the legislative process. Meeting legislators, lobbyists, government program directors, and other members of the public is full of surprises and always enjoyable. It's a worthwhile three and a half hours. Classes can be scheduled around practice hours to some extent and while Tuesdays and Thursday mornings are the busiest times in the legislature, other days can be accommodated.

New Maine Members of the ICD

Congratulations to new members of The International College of Dentists (ICD). ICD has as it's mission statement, "The International College of Dentists is a leading honor society for dentists dedicated to the recognition of outstanding professional achievement, meritorious service and the continued progress of dentistry for the benefit of all humankind." At ADA 2014 Annual Session in San Antonio, two Maine dentists were inducted into this honor society. Dr. Kathryn Horutz and Dr. Pete (Lionel) Vachon.

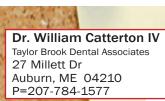


Dr. Lionel Vachon received his D.D.S. degree from Marquette University, and completed a General Practice Residency Program at the University of Minnesota University Hospitals. Prior to joining the faculty of the UNE College of Dental Medicine, Dr. Vachon served as Clinical Assistant Professor in the UNE Westbrook College of Health Professions Dental Hygiene Program. His duties included Director, Dental Student Extern Program; Supervisor of Clinical Procedures; and Program Administrator. Dr. Vachon has also served as a faculty member in the Inter-professional Geriatric Education Program at UNE.

Dr. Vachon practiced general dentistry for almost 30 years, and owned and operated his own dental practice in Sanford, Maine from 1985-2011. He is a member of the York County Dental Society, the Maine Dental Association, and the American Dental Association. He has served as a member of the Dental Hygiene Peer Review Committee, the College of Dental Medicine Feasibility Study Committee and the Physician Assistant Student Affairs Committee. As a member of the faculty of the College of Dental Medicine, he will also serve on the Dental Hygiene Advisory Board.



Dr. Kathryn Horutz is a general dentist in private practice in Portland, ME since 2007. She is a graduate of Lafayette College and University of Pittsburgh School of Dental Medicine. She has served as Vice President of the Greater Portland Dental Society and has been a member of the MDA Executive Board for the last four years. She is a Pierre Fouchard and AGD member. Dr. Horutz participates with the Dentists Who Care for ME program, Donated Dental Services, and Bright Smiles Clinic. She has done overseas dental mission trips to the Dominican Republic and most recently Guatemala. Her interests include travel, triathlon and restoring an old home.



Dr. Meghann Dombroski

Midcoast Orthodontics 80 Baribeau Dr Brunswick, ME 04011 P=207-729-8756

Dr. Benjamin MurrayPO Box 1277
91 Portland Rd
Kennebunk, ME 04043
P=207-985-7337

Dr. Vyacheslav Dmytruk 185 Main St Waterville, ME 04901 P=207-872-6815

HELLO In the News New Members

Dancing with the Dentists

- *November 14, 2015
- *Heritage Center, Portland
- *Please contact Dr. Glen Knock for more information: 207-781-5900 or

207-781-5900 or drknock99@msn.com.

Central Maine Endodontics, P.A., the office of Dr. Michelle L. Mazur-Kary, is opening a second office at 10 Forest Falls Drive, in Yarmouth Maine. This location is in addition to her current practice location at 219 Mt. Auburn Ave, in Auburn, Maine. Dr. Mazur-Kary and her caring team are looking forward to providing endodontic specialty treatment for the Portland to Brunswick area and beyond. Central Maine Endodontics, provides root canal treatment, retreatment of root canals, perforation repairs, surgical endodontics, crown lengthening and other specialty procedures. For more information please call 207-783-1671 or email us at cendodontics@roarrunner. com. We look forward to serving you.

MDA Staff Training for New ADA Software -Aptify



Patti Bureau, MDA Staff, (right) and Lou Salerno learning Aptify. The MDA Central Office staff recently underwent training for the new software system the ADA has been implementing over the past year. Aptify is new software that will replace outdated systems formerly used for membership records and other functions.

According to the ADA, "Aptify is a faster, more flexible software that allows the ADA to interface with states in an effort to provide better service to members at whatever point they connect with the Association—national, state or local. It replaces outdated software and systems the ADA had used for membership records as well as allowing the development of the ADAcatalog.org website."

Aptify offers modules that cover a variety of functions, including registration of attendees for continuing education programs and annual meetings."

Aptify will streamline the membership renewal process. Eventually it will allow members to renew their membership on the ADA website. Members will have an easier way to update address changes, make dues payments, place orders, track CE, and receive current updates.

The ADA is offering this system to dental societies with no cost for the following: technical infrastructure, Aptify software (unlimited user licensing) and data conversion from the Tripartite System.

Dental societies are encouraged to adopt Aptify, which fits in one of the Members First 2020 goals in the ADA's 2015-2019 Strategic Plan.

To reassure members that the ADA is sensitive to their privacy and related preferences Aptify has processes in place to address those issues.

PARAGON DENTAL PRACTICE TRANSITIONS



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Your local PARAGON practice transition consultant is Michele DesMarais

Interesting Spring Facts

- ★ The vernal equinox is the first day of the year when we have 12 hours of daylight and 12 hours of night.
- "Vernal" is Latin for "spring" and "equinox" is Latin for "equal night."
- ★ There are two equinoxes every year – vernal and autumnal. Those two days are the only times during the year when the sunrise is due east and the sunset is due west.
- * To many cultures around the world, the vernal equinox signals the time to start planting crops.

from: http://tidbitfun.com/03/20/spring-fun-facts/



FREE PRACTICE APPRAISAL (\$5,000 value)

Contact the only company that has sold dental practices with a cumulative value of over

\$2,000,000,000

When success matters...

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April 20, 2015	Patriots Day (MDA Office Closed)	Anniversary of the Battles of Lexington & Concord
May 8, 2015	Executive Board Meeting	MDA Central Office - Manchester
May 10, 2015	Mother's Day	Celebrate and remember
May 25, 2015	Memorial Day (MDA Office Closed)	formerly known as Decoration Day
June 11, 2015	CNA Risk Management Course	Samoset Resort
June 12-13, 2015	MDA Convention	Samoset Resort
June 12, 2015	Executive Board Meeting	Samoset Resort
June 21, 2015	Father's Day	Celebrate and remember
July 4, 2015	Independence Day (MDA Office Closed)	Federal holiday in the United States commemorating the adoption of the Declaration of Independence on July 4, 1776, declaring independence from Great Britain.

Have life's challenges got you down?

If use of drugs (including alcohol) or other compulsive behaviors have become a problem for you, help is just a phone call away. The Medical Professionals Health Program can provide you with confidential guidance to help you, a friend or colleague with substance use issues. Please call the number below for assistance or for more information. Eligible professionals include: physicians, physician assistants, dentists, hygienists, denturists, nurses (all licensed), pharmacists and veterinarians.

Medical Professionals Health Program (207) 623-9266 ***

Multi-professional Peer Support Group Meetings

These weekly confidential meetings (Caduceus Groups) are mutual peer support meetings for the health professionals listed above who are experienced with recovery for chemical dependency, addictive behaviors and/or other medical or mental illness, including depression. Please call the contact number listed for more information.

PRESOUE ISLE: Thursday at 7:30PM - Aroostook Medical Center. Nat: (207) 551-2171

BANGOR: Monday at 7PM - Acadia Hospital - Osprey Room, Patti: (480)221-9776

CALAIS: Thursday at 7:15 PM - Surgical Services Office, 15 Palmer St., Dave: (207) 461-8724

FARMINGTON: Tuesday at 5:00 pm - UMF - Education Bldg, Rm 322 Jen: (207) 272-4449 Jack:(207) 578-0232

LEWISTON: Tuesday at 7PM - New Wing St .Mary's Hospital Front Lobby, Julie: (207) 784-2985

PORTLAND: Wednesday at 7PM - Mercy Hospital Level B2 Upper Aud.,

Don: (207) 651-7008 PORTSMOUTH, NH: Monday at 7:30PM - Portsmouth Ballroom, Laura: (603) 534-2372

Classifieds

ASSOCIATE GENERAL DENTIST

Maine, Augusta ~ Fantastic opportunity for a General Dentist looking for an associate position! Due to one of our wonderful dentists retiring, the established practice of Evergreen Dental Associates LLC is looking for a highly motivated candidate with exceptional clinical and communication skills to join our team 3-5 days per week. This is a totally computerized office with a very efficient team and developed patient base; great facility with tools like digital x-rays, cameras, and digital impressions. See our website at www.evergreendental.net to learn more about us. Please contact Mrs. Mikki Studley (207) 622-0861 or email mikki@evergreendental.net.

LOOKING FOR DENTAL ASSOCIATE

3 days. State-of-the-art, busy practice, with well-trained, experienced staff. Primarily Fee-for-service practice. Requirements: licensed or license eligible to practice in Maine. Guaranteed base and percentage. Please email cover letter and resume to BDHA@brunswickdentalhealthassociates.com.

ASSOCIATE WANTED - FULL or PART TIME

Busy adult resorative practice in Bangor. New, state-of-the-art facility emphasizing comprehensive care along with a high level of patient service. Upbeat and motivated team with a high level of staff and doctor training. Send cover leter and CV to Creative Dental Solutions, 1407 Broadway, Bangor, ME 04401

GENERAL PRACTICE FOR SALE

Beautiful, productive Lakes Region of Maine general practice for sale. With apx. 200 ft. of lake front, your patients are certain to enjoy the spectacular views from this office. This practice has been part of the community for 45 years. The design provides a quality atmosphere to impress your patients. Five updated and well equipped treatment rooms, CEREC, digital radiographs, Panorex, an average of 20 new patients per month and growing. Eaglesoft operating system. All systems are in place and ready. This is a solid community based practice. The property comes with a great 3 season 2 bedroom camp with two 3/4 baths, located feet from the lakeside. Call PARAGON for additional details.

Michele DesMarais 603-455-8848 cell 603-528-5160 office michele@paragon.us.com

SHORT TERM DISABILITY/PREGNANCY REPLACEMENT AVAILABILITY

Looking for a general dentist for short-term replacement? We have a licensed Maine dentist who can fill that position for you. For more information, please contact: Richard A. Huot, DDS CEO, Beachside Dental Consultants, Inc. Vero Beach, FL 32963 772-913-3552 cell drhuot@bellsouth.net www.militarydentist.com

FULL-TIME DENTIST

Bingham Area Dental Center seeks full-time dentist to provide general dentistry within a FQHC established in 1975 serving 2,500 people of all ages. Receive competitive compensation and malpractice coverage. Loan repayment eligibility. HRCHC, 10 Water Street, Suite 305, Waterville, ME 04901 / 207-660-9913 / Communications@HealthReach.org / www.BinghamCHC.org

LOOKING TO BUY A PRACTICE

I am looking to buy a practice within an hour of Portland. If you are thinking of retirement and/ or ready to sell your practice to an experienced general dentist with the option of staying in during transition period or walk out, please contact me at sopodentist@gmail.com or my cell: 207-222-2299.

DENTIST SEEKING PART-TIME POSITION

Pediatric Dentist with thirty+ years experience in private practice, FQHC, and O.R., who loves kids of all ages, especially those with "special needs," is seeking a part-time position (one day per week +/-). Please call "Dr. Linda" at 207-966-2676. Thank you!

FULL or PART TIME DENTIST

Full-time or part-time position in busy practice located in the Portland area. We offer generous compensation, medical insurance and continuing education. Long standing cosmetic and family practice with generations of patients is looking for a caring talented dentist. Adding 30-40 new patients a month. Unlimited potential! Please email dental363@gmail.com.

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- Medically Compromised
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- Emotionally Disturbed
- Autism
- Small Children
- Gagging Problems
- · Fearful patients
- Local Anesthesia Difficulties
- Multiple Procedures in One Appointment

Call C. S. Maller, DMD, FADSA Diplomate A. D. B. A. 1-800-660-1919 / (207) 288-5333

FOR SALE

Cerec Unit with Milling Machine for sale below Patterson appraised price. New milling motors and recent camera. All service records through Patterson Dental. Call 288-5333.

FOR SALE

2 Marus dental chairs with Eurostyle delivery, cuspidors and pole mounted lights. Approximately 15 years old. \$3,750.00 for both. (207) 324-4493.

WANTED FOR DONATION

Leavitt's Mills Free Health Clinic is seeking to expand their dental health program. Leavitt's Mills is a non-profit community health center in Bar Mills funded solely by donations; there is no charge for services. Any serviceable dental equipment (chair, suction, compressor, etc) and any unexpired dental materials would be greatly appreciated and well utilized. Please contact:

Donna Butler Shepherd at (207) 929-6455 or Dr. Bob Swan at rswan1@maine.rr.com.



The MDA News of the Maine Dental Association is published quarterly by the Central Office in Manchester, Maine, for circulation to members and friends of the Association. Opinions expressed by authors may not represent the official position of the MDA. Publication of an advertisement is not to be interpreted as an endorsement by the MDA unless specifically stated. The MDA News reserves the right to edit all communications. News, inquiries, or comments may be addressed to: MDA News, Maine Dental Association, PO Box 215, Manchester, ME 04351

Phone 207-622-7900 Fax 207-622-6210 E-mail info@medental.org





29 Association Dr PO Box 215 Manchester, ME 04351 PRST STD US Postage Paid Permit # 238 Hallowell, ME

MDA Package Plan 2015-16

Mark your calendars for the following Package Plan CDE courses. Package Plan brochures and registration forms will be sent through the mail and available on the MDA website in the summer of 2015.

September 25, 2015 - Dr. Andrea Zandona Dental Caries Management

October 23, 2015 - Dr. Thomas Rams *Periodontal Anti-Infective Therapy*

November 13, 2015 - Dr. Steven Rasner *Oral Surgical Procedures for the General Dentist*

December 11, 2015 - Dr. Harvey Levy Successful Management of Anxious & Special Needs Patients

April 22, 2016 - Dr. Mark Wolff New Roles for the Dentists in the Healthcare System

[Part of the 2016 MDA Convention]

June 10, 2016 - Dr. Harold Crossley Street Drugs Exposed - What Your Patients and Your Kids Are NOT Telling You

June 11, **2016** -Dr. Harold Crossley
Want Clues to Your Patient's Health: Look at Their Medications

